

# Moving Forward *Together*





Dear Friends,

Among the Jewish values that inspire our work at Jewish Family Service's is *kehillah*—a profound sense of community. If you were to walk into JFS today, you would immediately see our commitment to community reflected in who we are, what we do, and how we pursue our goals.

At JFS, *kehillah* means that we are builders and doers with diverse talents, connected by shared values and a common goal. It means that we empower individuals and families to achieve self-sufficiency *in the context of a caring community* that sees and supports the potential in every member. And it means that we do this work in partnership with a wide and deep network of contributors who share our vision and coordinate their efforts to build a stronger, healthier, more resilient San Diego.

On the following pages, you will discover the results of the past year working hard with individuals and families right here in San Diego to overcome the challenges of today, achieve their goals, and seize life's next great opportunities.

Thank you for being part of this critical, community-wide effort every day.

In partnership with our *kehillah* of supporters, volunteers, and local organizations, we are Moving Forward Together.



Meg Goldstein  
Chair, Board of Directors



Michael Hopkins, MSW  
Chief Executive Officer



“Four years ago,  
I was overwhelmed  
by the weight of  
**‘What now?’**”

“I was working to rebuild my life after divorce. My mom—my greatest support—was very sick. I had just been diagnosed with breast cancer. JFS stayed with me through everything—surrounding me with people who showed me incredible kindness and motivated me, over and over, to summon my courage.

Today, I’m in remission. I get to focus on the sweetness of everyday moments. Laughing with my coworkers. Playing with our dog. The simple act of making my son lunch. I take nothing for granted. Now I get to dream, ‘What if?’” – **Malissa**



# Our Results 2014–2015

You make life-changing connections possible.



**"After being unemployed for two years, I didn't think I was hireable anymore.**

JFS helped me to identify my strengths, build my confidence, and network the right way—and I got a job!"

– Isaac, **Employment & Career Services**



**"When my ex-husband and I separated, I was shocked.**

I never thought I would get divorced. At my first *Supporting Jewish Single Parents* meeting, I found an instant sense of belonging. I broke down while introducing myself because I was so relieved to be among people who understood me. There were parents there at every stage who showed me what was possible and gave me hope." –Malissa, **Supporting Jewish Single Parents**

JFS partners with clients to achieve life-changing goals and seize life's next great opportunities.



Points of Light Institute certified JFS as a Service Enterprise, recognizing our commitment to engaging volunteer talent at all levels of the agency.



JFS earned Charity Navigator's highest four-star rating for the eighth year in a row. Only 2% of charities reviewed nationwide can make this claim.

Every year, thousands of San Diegans turn to Jewish Family Service because they need someone in their corner. We put the strength of our entire agency behind every client.



**"The days I don't attend the Center are my 'faceless' days when I don't see other people.**

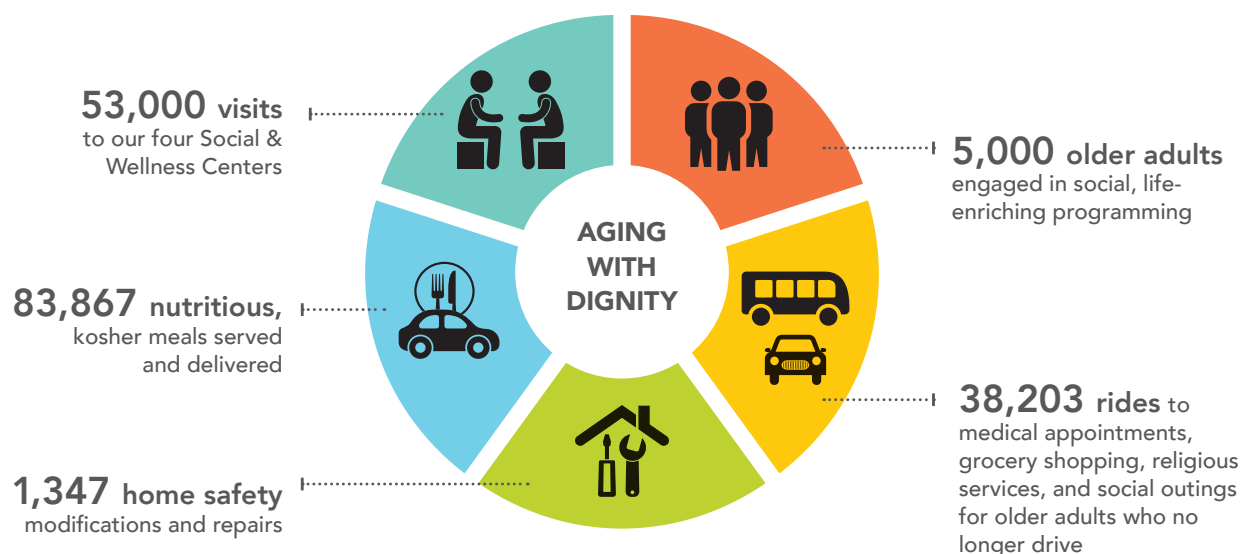
Eating lunch with friends at the Center is the best part of my week. I'm the jokester, another guy is a great storyteller—we laugh a lot when we're together." **—Norm, North County Inland Center**



**"It was so hard to believe that my mom needed help.**

For my whole life, she's been the one who took care of me. When we met with a JFS case manager, I immediately felt at ease. It is such a comfort to know there is a caring professional checking in to make sure she's ok." **—Marie, Daughter of Geriatric Care Management client**

JFS is dedicated to ensuring older adults lead safe, independent, and healthy lives—and are active members of our San Diego community.



**Moving Forward Together**

A photograph of two elderly women sitting at a round wooden table, playing dominoes. The woman on the left, wearing a blue shirt and a pearl bracelet, is smiling and looking down at the game. The woman on the right, wearing a black floral top and glasses, is also smiling and looking towards the camera. In the background, another woman in a pink shirt is seated at a different table. The setting appears to be a well-lit community center or senior center.

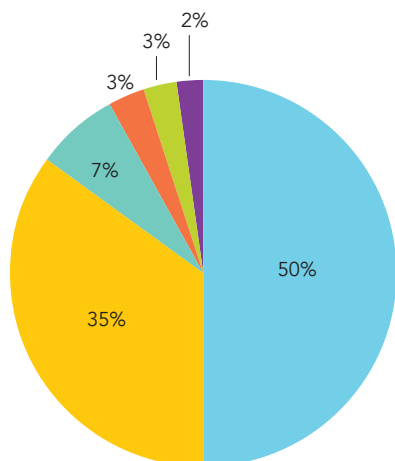
"I was the **stay-at-home caregiver to my grandson** while my daughter and her husband worked."

"My grandson was a huge part of my life. When he left for college, the College Avenue Center helped fill that gap for me. I go to the Center four to five times a week. I've made so many new friends here, and I've brought a lot of other people here for the first time as well.

When I'm at the Center, any anxiety, any stress that I have is just gone. There's such a strong sense of support. When I'm here, I feel useful, I feel needed, and I feel happy." – **Bette**

# Jewish Family Service of San Diego

Operating Budget | July 1, 2014–June 30, 2015



## Public Support & Revenue

|                                           | Amount \$         | Amount %    |
|-------------------------------------------|-------------------|-------------|
| Public & Private Grants                   | 8,517,611         | 50%         |
| Contributions                             | 6,102,090         | 35%         |
| Client Fees                               | 1,270,692         | 7%          |
| Investment Income                         | 530,342           | 3%          |
| Charitable Adult Rides and Services, Inc. | 516,032           | 3%          |
| Jewish Federation                         | 269,009           | 2%          |
| <b>Total Revenue</b>                      | <b>17,205,776</b> | <b>100%</b> |

Total Revenue

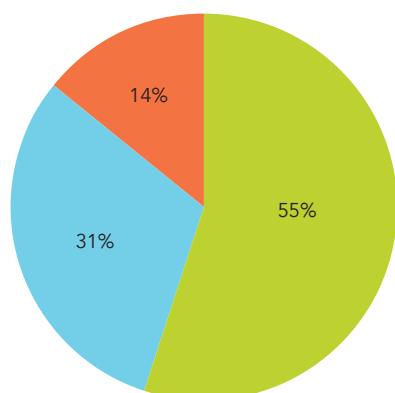
17,205,776

Total Expenses

17,367,861

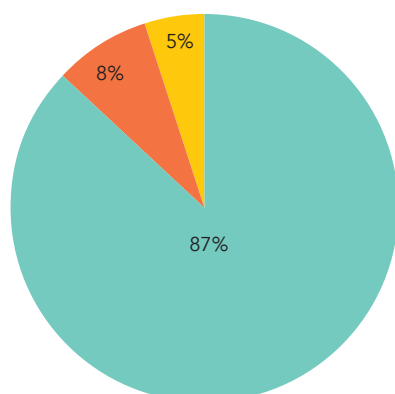
**Change in Net Assets**

**(162,085)**



## Program Expenses

|                               | Amount \$         | Amount %    |
|-------------------------------|-------------------|-------------|
| Self-Sufficiency              | 8,317,880         | 55%         |
| Aging with Dignity            | 4,674,163         | 31%         |
| Community Connection          | 2,128,350         | 14%         |
| <b>Total Program Expenses</b> | <b>15,120,393</b> | <b>100%</b> |



## Management Efficiency

|                           | Amount \$         | Amount %    |
|---------------------------|-------------------|-------------|
| Direct Service & Programs | 15,120,393        | 87%         |
| Advancement               | 1,393,345         | 8%          |
| Administration            | 854,123           | 5%          |
| <b>Total Expenses</b>     | <b>17,367,861</b> | <b>100%</b> |

Our audited financials and Form 990 are available at [www.jfssd.org/financials](http://www.jfssd.org/financials)



"The first time  
I met Tayo, he actually  
**hid under his bed.**  
He was eight years old."



"We'd go out to eat, and Tayo wouldn't even be able to say his own order. Now, he's in high school, and I've really seen him grow. He's more outgoing, more involved in things. He's really become a confident kid throughout the years." – **Andrew, Big Pal**

"I definitely see Andrew as an older brother. At first I was kind of nervous, but now conversation is a lot easier. He has definitely been good for me. Without Andrew, my life would be completely different." – **Tayo, Little Pal**



# Building Our Community Together — The Joan & Irwin Jacobs Campus

We are grateful to the following supporters for investing in a place of healing and hope for our clients, a home of innovation for our professionals, and a source of inspiration for our community.



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z”l — Of Blessed Memory

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z"l — Of Blessed Memory



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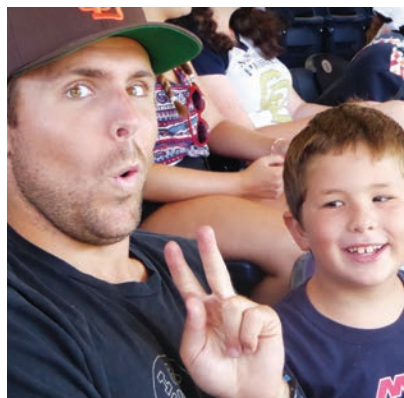
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Jewish Family Service is a client-centered, impact-driven organization working to build a stronger, healthier, more resilient San Diego.



*Since 1918*



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