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Independent Auditor's Report

To the Board of Directors Jewish Family Service of San Diego 8804 Balboa Avenue San Diego, California 92123

We have audited the accompanying consolidated statements of financial position of Jewish Family Service of San Diego as of June 30, 2008 and 2007, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended. These consolidated financial statements are the responsibility of Jewish Family Service of San Diego's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Jewish Family Service of San Diego as of June 30, 2008 and 2007, and the changes in their net assets and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Leaf&Cole LLP

San Diego, California September 23, 2008

JEWISH FAMILY SERVICE OF SAN DIEGO CONSOLIDATED STATEMENTS OF FINANCIAL POSITION JUNE 30, 2008 AND 2007

ASSETS

	<u>2008</u>	<u>2007</u>
Current Assets: (Notes 1, 2, 3, 4 and 5)		
Cash and cash equivalents	\$ 1,905,127	\$ 3,736,860
Investments	-0-	1,908,769
Accrued interest receivable	-0-	10,432
Accounts receivable, net	539,085	376,756
Grants and contracts receivable, net	905,690	908,071
HFLA loans receivable, net	39,240	27,531
Other loans receivable, net	47,843	-0-
Prepaid expenses	63,162	56,739
Unconditional promises to give, net	3,220,848	3,198,343
Other assets		1,746,195
Total Current Assets	6,720,995	<u>11,969,696</u>
Noncurrent Assets: (Notes 1, 3, 5, 6, 7 and 9)		
Investments	10,662,554	8,321,200
Unconditional promises to give, net	3,104,521	4,502,160
Deposits	24,252	15,163
Land, buildings and equipment, net	8,313,188	8,583,354
Bond issuance costs, net	<u>131,972</u>	137,731
Total Noncurrent Assets	22,236,487	21,559,608
TOTAL ASSETS	\$ <u>28,957,482</u>	\$ <u>33,529,304</u>

JEWISH FAMILY SERVICE OF SAN DIEGO CONSOLIDATED STATEMENTS OF FINANCIAL POSITION JUNE 30, 2008 AND 2007

LIABILITIES AND NET ASSETS

	<u>2008</u>	<u>2007</u>
Current Liabilities: (Note 1)		
Accounts payable	\$ 422,298	\$ 352,953
Accrued expenses	1,335,630	1,040,384
Taxes payable	135,444	161,354
Security deposits	-0-	2,275
Unearned revenue	121,623	28,305
Current portion of noncurrent liabilities	125,000	<u>3,515,678</u>
Total Current Liabilities	2,139,995	_5,100,949
Noncurrent Liabilities: (Notes 7, 8 and 9)		
Deferred compensation	619,874	506,434
Bonds payable, less current portion	4,710,000	6,835,000
Notes payable, less current portion		<u>374,201</u>
Total Noncurrent Liabilities	5,329,874	<u>7,715,635</u>
Total Liabilities	<u>7,469,869</u>	<u>12,816,584</u>
Commitments (Notes 7, 10 and 11)		
Net Assets: (Notes 1 and 12)		
Unrestricted	9,903,239	5,631,578
Temporarily restricted	9,666,621	13,225,143
Permanently restricted	<u>1,917,753</u>	<u> 1,855,999</u>
Total Net Assets	<u>21,487,613</u>	20,712,720
TOTAL LIABILITIES AND NET ASSETS	\$ <u>28,957,482</u>	\$33,529,304
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JEWISH FAMILY SERVICE OF SAN DIEGO CONSOLIDATED STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED JUNE 30, 2008 AND 2007

	<u>2008</u>	<u>2007</u>
<u>Unrestricted Net Assets</u> :		
Support and Revenues:		
Grants and contracts	\$ 5,347,720	\$ 4,002,947
Net assets released from restrictions	4,675,564	726,790
Contributions	3,121,566	2,718,606
Charitable auto resources fees	3,046,204	2,222,589
Program revenue	632,680	692,989
Fees and other revenue	283,710	317,777
Gain on sale of other assets	24,584	-0-
Gain on sale of land, buildings and equipment	9,966	1,298,906
Investment income (loss)	(313,892)	<u>642,860</u>
Total Support and Revenue	16,828,102	12,623,464
Expenses:		
Program Services:		
Jewish Family Service of San Diego	8,993,865	7,585,968
Charitable Auto Resources	1,637,267	<u>1,285,459</u>
Total Program Services	10,631,132	8,871,427
Supporting Services:		
General and administrative	802,209	1,014,105
Fundraising	668,125	502,186
Total Supporting Services	1,470,334	<u>1,516,291</u>
Total Expenses	12,101,466	10,387,718
Change in Unrestricted Net Assets Before Income Taxes	4,726,636	2,235,746
Provision for Income Taxes	454,975	327,726
Change in Unrestricted Net Assets	4,271,661	1,908,020
Temporarily Restricted Net Assets:		
Contributions	1,094,847	7,765,759
Investment income	22,195	75,770
Net assets released from restrictions	(4,675,564)	<u>(726,790</u>)
Change in Temporarily Restricted Net Assets	(3,558,522)	7,114,739
(Continued)		

JEWISH FAMILY SERVICE OF SAN DIEGO CONSOLIDATED STATEMENTS OF ACTIVITIES (CONTINUED) FOR THE YEARS ENDED JUNE 30, 2008 AND 2007

	<u>2008</u>	<u>2007</u>
Permanently Restricted Net Assets: Contributions Investment income (loss)	\$ 161,075 (99,321)	\$ 56,571 62,410
Change in Permanently Restricted Net Assets	61,754	118,981
Change in Net Assets	774,893	9,141,740
Net Assets at Beginning of Year	20,712,720	11,570,980
NET ASSETS AT END OF YEAR	\$ <u>21,487,613</u>	\$ <u>20,712,720</u>

JEWISH FAMILY SERVICE OF SAN DIEGO CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2008

JEWISH FAMILY SERVICE OF SAN DIEGO CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2007

	Total <u>Expenses</u>	\$ 5,446,183 474,511 450,990 6,371,684	-0- 235,581 44,745 47,659 127,154	249,688 200,253 166,709 79,426	104,501 -0- 104,575 539,104	25,303 73,713 25,732 74,129 85,834	53,004 93,744 343,688 376,315 (7,839) 284,779	22,886 1,951 1,951 138,378 41,424 55,448 156,210 101,155 4,016,034	10,387,718 -0- \$\frac{\$10,387,718}{}\$
	Eliminations	\$	000	(000,62)			(113,558)	(<u>138,558</u>)	(138,558) 138,558 \$0
	Charitable Auto Resources, Inc.	\$ 709,748 59,840 53,082 822,670	46,426 9,359 25,464 69,219	22,151	26,684	14,518 4,889 15,334	13,911 6,445 116,794 43,706 5,587	765 50,485 41,424 41,228 7,89 <u>8</u> 593,287	1,415,957 (130,498) \$ <u>1,285,459</u>
Total	Service of San Diego	\$4,736,435 414,671 397,908 5,549,014	-0- 189,155 35,386 22,195 57,935	249,688 200,253 144,558	130,301 -0- 77,891 539,104	55,403 59,195 25,732 69,240 70,500	35,693 87,299 340,452 376,315 (7,839) 241,073 100,738	22,121 1,951 87,893 -0- 55,448 114,982 <u>93,257</u> <u>3,561,305</u>	9,110,319 (8,060) \$ <u>9,102,259</u>
E	Supporting Services	\$ 558,332 45,798 46,027 650,157	12,625 4,380 26,017 11,542 18,782	-0- 43,758 -0- 20,447 79,034	-0- (101,802) 16,807 425,345	-0- 30,065 13,332 15,911 13,073	8,377 17,608 142,563 9,371 (1,768) 9,954 9,657	3,961 11 5,522 -0- 9,392 4,662 17,508	1,516,291 -0- \$ <u>1,516,291</u>
Supporting Services	Fundraising	\$206,265 15,657 <u>19,643</u> <u>241,565</u>	1,495 2,409 12,262 703	8,559 4,796 78,767	1,157	4,191 1 271 3,383	4,778 13,303 103,192 9,101 (2,754) 7,285 2,670	1,307 396 594 2,755 260,621	502,186 \$ <u>502,186</u>
	General and <u>Administrative</u>	\$ 352,067 30,141 26,384 408,592	11,130 1,971 13,755 11,542 18,079	35,199 15,651 267	(101,802) 15,650 425,345	25,874 13,331 15,640 9,690	3,599 4,305 39,371 270 986 2,669 6,987	3,961 11 4,215 8,996 4,068 14,753 605,513	1,014,105
	Program <u>Services</u>	\$4,178,103 368,873 351,881 4,898,857	(12,625) 184,775 9,369 10,653 39,153	-0- 205,930 200,253 124,111	136,361 101,802 61,084 113,759	55,303 29,130 12,400 53,329 57,427	27,316 69,691 197,889 366,944 (6,071) 231,119 91,081	18,160 1,940 82,371 -0- 46,056 110,320 75,749	7,594,028 (8.06 <u>0)</u> \$ <u>7,585,968</u>
	!	Salaries and Related Expenses: Salaries and wages Payroll taxes Employee benefits Total Salaries and Related Expenses	Nonsalary Related Expenses: Administrative expenses allocated Advertising and promotion Bank fees and payroll processing Conferences and meetings Consultants	Contributions Depreciation and amortization Emergency assistance Equipment rental and expense Fundraising	Holocaust home care Human resources allocated Insurance Interest expense	Lab fees Legal, accounting and audit Memberships/subscriptions Miscellaneous Office and computer supplies	Postage Printing Professional fees Program expenses Property and other taxes Rent Repairs and maintenance	Staff development Subcontractor fees Telephone Temporary help Transportation service Travel, entertainment and transportation Utilities Total Nonsalary Related Expenses	Total Functional Expenses Less: Intercompany TOTAL EXPENSES

JEWISH FAMILY SERVICE OF SAN DIEGO CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2008 AND 2007

	2008	2007
Cash Flows From Operating Activities:	Ф. 774.000	DO 141 740
Change in net assets	\$ 774,893	\$9,141,740
Adjustments to reconcile change in net assets to		
net cash provided (used) by operating activities:	44 6 0 4 7	240.600
Depreciation and amortization	416,045	249,688
Gain on sale of land, buildings and equipment	(9,966)	(1,298,906)
Gain on sale of other assets	(24,584)	-0-
Net realized and unrealized (gains) and losses on investments	656,391	(415,557)
Permanently restricted contributions	(161,075)	(56,571)
Permanently restricted investment (income)/loss	99,321	(62,410)
(Increase) Decrease in:		
Accrued interest receivable	10,432	853
Accounts receivable, net	(162,329)	(179,000)
Grants and contracts receivable	2,381	(467,294)
Prepaid expenses	(6,423)	(2,607)
Prepaid taxes	-0-	197
Unconditional promises to give, net	1,375,134	(2,834,996)
Deposits	(9,089)	(4,578)
Increase (Decrease) in:		
Accounts payable	69,345	(5,667)
Accrued expenses	295,246	276,705
Taxes payable	(25,910)	161,354
Security deposits	(2,275)	(3,250)
Unearned revenue	93,318	5,893
Deferred compensation	113,440	93,889
Net Cash Provided by Operating Activities	3,504,295	4,599,483
Cash Flows From Investing Activities:		
HFLA loans receivable, net	(11,709)	8,900
Other loans receivable, net	(47,843)	-0-
Purchase of investments, net	(1,088,976)	(3,914,305)
Proceeds from sale of land, buildings and equipment	14,614	1,904,273
Purchase of land, buildings and equipment	(144,768)	(2,683,840)
Proceeds from sale of other assets	1,770,779	-0-
Net Cash Used by Investing Activities	492,097	(<u>4,684,972</u>)
1,00 Cash Cook of mirouming flourities		(1,00 1,572)

(Continued)

JEWISH FAMILY SERVICE OF SAN DIEGO CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED) FOR THE YEARS ENDED JUNE 30, 2008 AND 2007

	<u>2008</u>	<u>2007</u>
Cash Flows From Financing Activities:		
Repayment on bonds payable	\$(4,165,000)	\$ -0-
Repayments on notes payable	(1,724,879)	-0-
Permanently restricted contributions	161,075	56,571
Permanently restricted investment (loss) income	<u>(99,321</u>)	<u>62,410</u>
Net Cash (Used) Provided by Financing Activities	(<u>5,828,125</u>)	118,981
Net (Decrease) Increase in Cash and Cash Equivalents	(1,831,733)	33,492
Cash and Cash Equivalents at Beginning of Year	3,736,860	3,703,368
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ <u>1,905,127</u>	\$ <u>3,736,860</u>
Supplementary Disclosure of Cash Flow Information:		
Interest paid	\$ <u>293,358</u>	\$ <u>412,304</u>
Taxes paid	\$ <u>310,132</u>	\$ <u>81,454</u>

Note 1 - Organization and Nature of Activities and Significant Accounting Policies:

Organization and Nature of Activities

The consolidated financial statements will be referred to as "JFS" and include the accounts of the following entities:

Jewish Family Service of San Diego

Jewish Family Service of San Diego (JFS) is a California Not-For-Profit organization that was founded in 1918 by a consortium of women's clubs who sought to address the myriad of human needs of the time. Today JFS is a comprehensive social service organization with eleven locations throughout San Diego County and three facilities serving the Coachella Valley along with seven Housing and Urban Development (HUD) apartments. From its early grassroots origins, the agency now serves over 30,000 people annually. The mission of JFS is to strengthen the individual, enhance the family, protect the vulnerable, with human services based on Jewish values.

JFS Foundation, LLC

JFS Foundation, LLC (Foundation) is a California Not-For-Profit organized on March 27, 2006. The Foundation was formed to raise funds for JFS through "The Building on a Tradition of Caring Capital Campaign" with a goal to fund the purchase and renovation of the new headquarters building and endowing a portion of the Older Adult Services.

JFS Holdings, LLC

JFS Holdings, LLC (Holdings) is a California Not-For-Profit organized on March 28, 2006. Holdings was formed to acquire and renovate the new headquarters building.

Charitable Auto Resources, Inc.

Charitable Auto Resources, Inc. (CARS) was incorporated in Delaware December, 2003 as a For-Profit Corporation. CARS is a service orientated car donation management program based in San Diego, California. CARS accepts car donations in all 50 states and the District of Columbia. CARS is dedicated to helping nonprofit organizations raise funds through successful car donation programs. JFS owns 100% of the outstanding common stock of CARS.

Note 1 - Organization and Nature of Activities and Significant Accounting Policies: (Continued)

Organization and Nature of Activities (Continued)

JFS operates the following programs:

Counseling and Care Management

A broad base of services are available to the community through the following programs:

- . Information and Referral
- . Adoption Alliance of San Diego
- . Caring Community Living with Cancer
- . Counseling Services
- . Education and Outreach for Jews with Mental Health Concerns
- . Food Pantry
- . Jewish BIGPals for Boys and Girls
- . Project SARAH (Stop Abusive Relationships At Home)
- . Refugee Resettlement and Acculturation
- . Supporting Jewish Single Parents
- . Community Case Management
- . Intensive Case Management
- . Long-Term Ombudsman Program for Edgemore Geriatric Hospital

Coachella Valley Services and Overnight Shelter (CV-SOS)

In partnership with JFS of the Desert, the CV-SOS program feeds and houses 25 homeless people per night with the help of seven churches and synagogues in the Coachella Valley. JFS also manages Nightingale Manor, a 45-bed emergency shelter for families with children in Palm Springs.

Desert Horizons

Located in the Coachella Valley, Desert Horizons is a scattered-site, transitional living program which places homeless individuals directly from the streets and emergency shelters into transitional housing units with appropriate supportive services. The units consists of seven (7) two and three-bedroom apartments located in Palm Springs, Cathedral City and Desert Hot Springs.

Note 1 - Organization and Nature of Activities and Significant Accounting Policies: (Continued)

Organization and Nature of Activities (Continued)

HIV Services

The HIV Services Program provides counseling, testing, and early intervention services to participants of County-funded alcohol, drug treatment, and recovery programs. The program provides educational information to more than 7,000 individuals annually in an effort to prevent the spread of HIV infection. In addition, through this program JFS offers a full array of cash management services including a behavior management program. The Talking About Tina support group meets weekly for HIV-positive men who use methamphetamine. The goal is to help participants reduce and eventually stop their drug use.

Parenting, Youth and School-Based Services

A broad base of services are available to families and youth in the community through the following programs:

- . CHAMP (Children Are More Protected)
- . Foothills High School Teen Parent Program
- . Mentoring Mothers
- . Peaceful Parenting (0 5 years) and JFS Parenting (6 18 years)
- . Preschool in the Park
- . Golden Hill School-Based Counseling
- . YAD (Youth Assessment and Development)

Older Adult/Senior Services

A broad base of services are available to older adults through the following Older Adult/Senior Service programs:

- . CO-OP (Creating Opportunities for Older Persons)
- . Care Management
- . Foodmobile
- . Information and Referral
- . Jewish Healing Center
- . JFS Fix-It Service
- . Rides & Smiles

Note 1 - Organization and Nature of Activities and Significant Accounting Policies: (Continued)

Organization and Nature of Activities (Continued)

Older Adult/Senior Services Continued)

- . Senior Nutrition
- . Senior Wheels
- . SOS Serving Older Holocaust Survivors Program
- . College Avenue Senior Center
- . North County Inland Senior Center
- . University City Senior Center
- . Volunteer Relations

Significant Accounting Policies

Consolidated Financial Statements

The consolidated financial statements include the accounts of Jewish Family Service of San Diego, JFS Foundation, LLC, JFS Holdings, LLC and Charitable Auto Resources, Inc. All material intercompany transactions have been eliminated in consolidation.

Method of Accounting

The consolidated financial statements have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Financial Statement Presentation

The consolidated financial statements are presented in accordance with Statement of Financial Accounting Standards No. 117, Financial Statements of Not-For-Profit Organizations, which requires JFS to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted assets.

Note 1 - Organization and Nature of Activities and Significant Accounting Policies: (Continued)

Significant Accounting Policies (Continued)

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Allowance for Doubtful Accounts

Bad debts are recognized on the allowance method based on historical experience and management's evaluation of outstanding accounts receivable. The allowance for doubtful accounts consists of the following at June 30:

	<u>2008</u>	<u>2007</u>
Accounts receivable	\$ 19,374	\$31,689
Grants and contracts receivable	248,423	-0-
HFLA loans receivable	4,360	5,795
Other loans receivable	<u>1,000</u>	0-
	\$ <u>273,157</u>	\$37,484

Contributions

Contributions are recognized when the donor makes a promise to give to JFS that is in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

Note 1 - Organization and Nature of Activities and Significant Accounting Policies: (Continued)

Significant Accounting Policies (Continued)

Investments

JFS has adopted Statement of Financial Accounting Standards (SFAS) No. 124, "Accounting for Certain Investments Held by Not-For-Profit Organization." Under SFAS No. 124, investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

JFS has an investment committee that has established an investment policy. It is JFS's policy to diversify all investment portfolios. The investment committee reviews and evaluates the risk within the investment portfolios, nevertheless, those portions of the investment portfolios consisting of holdings in equity securities and debt instruments are exposed to market price volatility in the stock and bond markets and are therefore, inherently at risk.

Land, Buildings and Equipment

Land, buildings and equipment are recorded at cost. Donations of land, buildings and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated assets to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long these donated assets must be maintained, JFS reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. JFS reclassifies temporarily restricted net assets to unrestricted net assets at that time. Buildings and equipment are depreciated using the straight-line method over the estimated useful asset lives as follows:

Buildings and improvements	5 - 31.5 years
Equipment	5 - 7 years
Furniture and equipment	5 - 7 years
Vehicles	5 years

Depreciation aggregated \$410,286 and \$243,929 for the years ended June 30, 2008 and 2007, respectively.

Note 1 - Organization and Nature of Activities and Significant Accounting Policies: (Continued)

Significant Accounting Policies (Continued)

Amortization

Bond issuance costs totalling \$131,972 and \$137,731, net of accumulated amortization of \$11,518 and \$5,759 at June 30, 2008 and 2007, respectively are amortized on the straight-line method based on the term of the related debt. Amortization expense totalled \$5,759 and \$5,759 for the years ended June 30, 2008 and 2007, respectively.

Compensated Absences

Vested and accumulated personal time off (PTO) is recorded as an expense and liability as benefits accrue to employees. The accrued PTO liability totalled \$333,290 and \$259,276 at June 30, 2008 and 2007, respectively and is included in accrued expenses.

Revenue Recognition

Grant and contract revenue are recognized in the period in which the related work is performed in accordance with the terms of the grant or contract. Grants receivable are recorded when revenue earned under a grant or contract exceeds the cash received. Deferred revenue is recorded when cash received under a grant or contract exceeds the revenue earned. Unearned revenue totalled \$121,623 and \$28,305 at June 30, 2008 and 2007, respectively.

Contributed Services

Donated services have not been reflected in the accompanying financial statements since no objective basis is available to measure the value of such services. Nevertheless, volunteers have donated significant amounts of their time in JFS's program services and its fundraising campaigns.

Allocated Expenses

Expenses by function have been allocated by program and supporting services classifications on the basis of internal records and estimates made by JFS's management.

Note 1 - Organization and Nature of Activities and Significant Accounting Policies: (Continued)

Significant Accounting Policies (Continued)

Income Taxes

JFS, Foundation and Holdings are public charities and are exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code.

CARS is a Delaware corporation subject to federal and state income taxes on its net earnings. Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of current taxes totalling \$454,975 and \$327,726 for the years ended June 30, 2008 and 2007, respectively. Income taxes payable totalled \$135,444 and \$161,354 at June 30, 2008 and 2007, respectively.

Concentration of Credit Risk

JFS maintained its cash in bank deposit accounts which, at times, may exceed federally insured limits. JFS has not experienced any losses in such accounts. JFS believes it is not exposed to any significant credit risk on cash and cash equivalents.

Cash and Cash Equivalents

For purposes of the statement of cash flows, JFS considers all investment instruments purchased with a maturity of three months or less to be cash equivalents.

Note 2 - Grants and Contracts Receivable:

Grants and contracts receivable consist of the following at June 30:

	<u>2008</u>	<u>2007</u>
County of San Diego	\$ 326,994	\$388,271
TACHS	248,423	-0-
Jewish Community Foundation	173,039	-0-
Conference on Jewish Material Claims Against Germany, Inc.	138,461	126,200
Hebrew Immigrant Aid Society	120,358	56,267
County of Riverside	101,437	205,501
Grossmont Healthcare District	24,234	44,948
Catholic Charities	9,353	24,428

Note 2 - Grants and Contracts Receivable: (Continued)

		<u>2008</u>		<u>2007</u>
JFS of Desert	\$	6,770	\$	26,600
Other grants and contracts		5,044		13,125
Desert Healthcare District		-0-		14,018
Regional Access Project		-0-		6,932
Department of Health and Human Services		-0-	_	1,781
Total Grants and Contracts Receivable	1	,154,113	ç	908,071
Less: Allowance for Uncollectible	<u>ر</u>	(248,423)	_	-0-
Grants and Contracts Receivable, Net	\$_	905,690	\$2	908,071

Note 3 - Unconditional Promises to Give:

Unconditional promises to give consist of the following at June 30:

	<u>2008</u>	<u>2007</u>
Receivable in less than one year	\$3,423,655	\$3,568,686
Less: Allowance for Uncollectible	(202,807)	(365,910)
Discount		(4,433)
Receivable in less than one year, net	3,220,848	3,198,343
Receivable in one to five years	3,683,723	5,506,323
Receivable in more than five years	-0-	62,500
Less: Allowance for Uncollectible	(82,851)	(97,388)
Discount	<u>(496,351)</u>	(969,275)
Receivable in more than one year, net	3,104,521	4,502,160
Unconditional Promises to Give, Net	\$ <u>6,325,369</u>	\$ <u>7,700,503</u>

Uncollectible unconditional promises to give are recognized on the allowance method based on historical experience and management's evaluation of outstanding unconditional promises to give. The allowance for uncollectible unconditional promises to give is \$285,658 and \$463,298 at June 30, 2008 and 2007, respectively.

The unconditional promises to give have been discounted to their net present value using a discount rate of 1.7% to 6%.

Note 4 - Other Assets:

In May, 2005, JFS acquired the Hope Village Project, a 20 unit apartment complex. JFS's plans were to renovate the project in order to provide affordable housing to individuals with mental illness. In August, 2006 JFS determined that the project would not meet the needs of the anticipated program recipients and has agreed to transfer the property to another nonprofit upon their successful completion of financing arrangements. The property was transferred on September 5, 2007.

Note 5 - Investments:

JFS maintains its investments at the Jewish Community Foundation, CoAmerica Bank and in State of Israel Bonds. These funds are classified as permanently restricted if the investments must be maintained in perpetuity. The funds held at the Jewish Community Foundation are invested in one of four investment pools. Pool A is a Money Market Pool that seeks principal preservation by investing in money market funds. Pool B is an Interest-Income Pool that seeks higher interest income than Pool A with a moderate risk of principal loss. Pool C is an Equity-Income Pool that invests in a combination of stock and bond funds, while taking on more market risk than Pools A or B. Pool D is a Growth Pool that seeks the highest level of return of the Pools by investing in a combination of stock and bonds funds, with an increased risk of investment losses. Investments consist of the following at June 30:

	<u>2008</u>	<u> 2007</u>
Current:		
U.S. Treasury Bill	\$ -0-	\$ 480,950
U.S. Treasury Bond	-0-	482,939
U.S. Treasury Note		<u>944,880</u>
Total Current	-0-	1,908,769
Noncurrent:		
Pool A - Money Market	1,954,198	2,418,692
Pool C - Equity Income	525,724	506,434
Pool D - Growth Fund	8,018,632	5,394,074
Schwartz Trust - CoAmerica Bank	162,000	-0-
State of Israel Bonds	2,000	2,000
Total Noncurrent	10,662,554	8,321,200
Total Investments	\$ 10,662,554	\$ <u>10,229,969</u>

Note 5 - Investments: (Continued)

The following schedule summarizes the investment return and its classification in the statement of activities for the years ended June 30:

		2008	8	
	Unrestricted	Temporarily <u>Restricted</u>	Permanently Restricted	<u>Total</u>
Interest	\$376,946	\$25,064	\$ -0-	\$402,010
Net realized and unrealized gains (losses)	(656,391)	-0-	(96,347)	(752,738)
Investment fees	<u>(34,447</u>)	<u>(2,869</u>)	<u>(2,974</u>)	<u>(40,290</u>)
Total Investment Income (Loss)	\$(<u>313,892</u>)	\$ <u>22,195</u>	\$(<u>99,321</u>)	\$(<u>391,018</u>)
		200	7	
		Temporarily	Permanently	
	<u>Unrestricted</u>	Restricted	Restricted	<u>Total</u>
Interest	\$247,870	\$79,660	\$	\$327,530
Net realized and unrealized gains (losses)	415,717	(160)	66,385	481,942
Investment fees	<u>(20,727</u>)	<u>(3,730</u>)	<u>(3,975</u>)	(28,432)
Total Investment Income	\$642,860	\$ <u>75,770</u>	\$62,410	\$781,040

Note 6 - Land, Buildings and Equipment:

Land, buildings and equipment consist of the following at June 30:

	<u>2008</u>	<u>2007</u>
Land	\$2,023,335	\$2,023,335
Buildings and improvements	6,068,659	6,016,784
Furniture and equipment	414,524	386,489
Equipment	468,048	434,185
Vehicles	<u>139,350</u>	129,173
Total	9,113,916	8,989,966
Less: Accumulated depreciation	(800,728)	<u>(406,612</u>)
Land, Buildings and Equipment, Net	\$8,313,188	\$8,583,354

Note 7 - Deferred Compensation:

JFS has a deferred compensation agreement with an executive employee. The plan provides for quarterly contributions to investment accounts held at the Jewish Community Foundation set aside for this purpose. Contributions totalled \$119,632 and \$45,000 for the years ended June 30, 2008 and 2007, respectively and are included in employee benefits in the consolidated statement of functional expenses. The deferred compensation liability totalled \$619,874 and \$506,434 at June 30, 2008 and 2007, respectively and is fully funded at June 30, 2008 and 2007. The asset is included in investments in Pool A and Pool C at June 30, 2008 and 2007.

Note 8 - Bonds Payable:

	<u>2008</u>	<u>2007</u>
Colorado Educational and Cultural Facilities Authority		
Variable Rate Demand Revenue Bonds (National Jewish		
Federation Bond Program) Series C-3 dated May 1, 2006.		
The bonds bear interest at a variable rate (adjusted daily)		
which was 1.70% and 3.86% at June 30, 2008 and 2007,		
respectively. Annual principal payments are required beginning		
January 1, 2008 and continuing through January 1, 2031. The		
loan is collateralized by a letter of credit (Note 11).	\$4,835,000	\$9,000,000
Less: Current portion	(125,000)	(2,165,000)
	\$4,710,000	\$6,835,000

The future principal payments on the bonds payable are as follows:

Years Ended _June 30,	
2009	\$ 125,000
2010	130,000
2011	135,000
2012	140,000
2013	150,000
Thereafter	4,155,000
	\$ <u>4,835,000</u>

Note 9 - Notes Payable:

Notes payable consist of the following at June 30:

	<u>2008</u>	<u>2007</u>
Note payable to San Diego National Bank in the initial amount of \$380,000. The note was payable in monthly interest only payments at the prime rate (8.25% at June 30, 2007 and 2006) until the conversion date at which time the loan was payable in monthly installments required to fully amortize the loan by its due date of May 12, 2011. Secured by real property.	\$-0-	\$ 379,879
Note payable to Low Income Investment Fund in the original amount of \$735,000. The note was payable in monthly interest only payments at 7.25%. Principal and accrued interest were due August 31, 2007. Secured by real property.	-0-	735,000
Note payable to Corporation for Supportive Housing in the original amount of \$610,000. The note was payable in monthly interest only payments at 5.00%. Principal and accrued interest were due March 31, 2006, but the lender agreed to an extension to August 31, 2007. Secured by real property. Total Notes Payable	<u>-0-</u> -0-	610,000 1,724,879
Less: Current portion Notes Payable, Net	<u>-0-</u> \$ <u>-0-</u>	(<u>1,350,678</u>) \$ <u>374,201</u>

Note 10 - Retirement Plan:

JFS has established a 401(k) retirement plan (the "Plan") covering all full-time employees of JFS. The Plan allows for employee contributions to the Plan up to the maximum amount allowed by the Internal Revenue Code if they wish beginning on their hire date. JFS may make a discretionary contribution to the Plan on an annual basis. Employees are eligible to participate in JFS's contribution if they are 21 years of age and have completed 975 hours of service during the Plan year. JFS contributed \$134,940 and \$106,648 to plan for the years ended June 30, 2008 and 2007, respectively.

Note 11 - Commitments:

Facility Operating Leases

JFS leases office facilities under lease agreements expiring through May, 2013.

The future minimum obligation under these lease agreements are as follows at June 30:

Years Ended June 30,	
2009	\$270,619
2010	229,196
2011	111,320
2012	91,333
2013	86,782
Total	\$ <u>789,250</u>

Rent expense for the office facilities totalled \$216,891 and \$284,779 for the years ended June 30, 2008 and 2007, respectively.

Letter of Credit

The bonds payable to the Colorado Educational and Cultural Facilities Authority require JFS to provide an irrevocable Letter of Credit. The Letter of Credit was issued by US Bank in the amount of the bonds outstanding (\$9,000,000 at June 30, 2008 and 2007). Unreimbursed drawings under the letter of credit for a liquidity drawings will bear interest for the first 90 days at the bank's prime rate (floating) during any three-year period, and thereafter, at the bank's prime rate (floating), plus 2.0% per annum. Other unreimbursed drawings will bear interest at the reimbursement rate from the date of the draw. The Letter of Credit will expire on May 15, 2011 unless it expires earlier or is extended in accordance with its terms. JFS pays a quarterly fee on the Letter of Credit to Wells Fargo Bank, N.A. No demands for payment were made on the Letter of Credit as of June 30, 2008.

Note 12 - Net Assets:

Temporarily Restricted Net Assets

Temporarily restricted net assets are available for the following purposes at June 30:

	<u>2008</u>	2007
Capital Campaign	\$5,515,167	\$ 9,370,066
Madeline Goldberg Foundation	2,459,212	2,459,212
Pledge receivable, net	835,680	707,371
Grants and Contributions with time and		
purpose restrictions	663,236	566,917
Hebrew Free Loan Assistance (HFLA)	116,851	121,577
Argen Interest Free Loan	<u>76,475</u>	
Total Temporarily Restricted Net Assets	\$ <u>9,666,621</u>	\$ <u>13,225,143</u>

For the years ended June 30, 2008 and 2007, net assets in the amount of \$4,675,564 and \$726,790, respectively were released from donor restrictions by incurring expenses and events satisfying the purpose or time restrictions specified by donors.

Permanently Restricted Net Assets:

Permanently restricted net assets consist of the following at June 30:

	<u>2008</u>	<u>2007</u>
General Endowment Funds	\$ 908,843	\$ 908,843
Katzin Endowment Fund	533,091	608,164
Endowment Unconditional Promises to Give, Net	225,496	226,421
Schwartz Endowment Fund	162,000	-0-
Chortek Endowment Fund	<u>88,323</u>	112,571
Total Permanently Restricted Net Assets	\$ <u>1,917,753</u>	\$ <u>1,855,999</u>



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Member.

American Institute of Certified Public Accountants California Society of Certified Public Accountants

Independent Auditor's Report on Supplementary Information

To the Board of Directors
Jewish Family Service of San Diego

Our report on our audits of the consolidated financial statements of Jewish Family Service of San Diego (A Nonprofit Corporation) as of June 30, 2008 and 2007 appears on page 1. Those audits were made for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The supplementary information on pages 26 to 33 are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. This information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and, in our opinion, are fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

Leaf&Cole LLP

San Diego, California September 23, 2008

JEWISH FAMILY SERVICE OF SAN DIEGO SUPPLEMENTARY CONSOLIDATING STATEMENT OF FINANCIAL POSITION JUNE 30, 2008

ASSETS

Consolidated	\$ 1,905,127 539,085 905,690 39,240 47,843 63,162 3,220,848	10,662,554 -0- 3,104,521 -0- 24,252 8,313,188 131,972 22,236,487	\$28,957,482
Eliminations	\$ (477,045) (477,045)	(13,195,920) (13,334,401)	\$(13,811,446)
Charitable Auto Resources, Inc.	\$ 600,905 348,749 17,163 77,164 1.043,981	9,161	\$1,053,142
JFS <u>Holdings, LLC</u>	- -	7,680,753	\$7,680,753
JFS Foundation, LLC	\$ 253,843 2,342,515 319,881 2,916,239	455,660 2,467,510 <u>2.923,170</u>	\$ <u>5,839,409</u>
Jewish Family Service of Of San Diego	\$ 1,050,379 190,336 905,690 39,240 47,843 45,999 878,333 80,000 3,237,820	10,206,894 138,481 637,011 13,195,920 15,091 632,435 131,972 24,957,804	\$28,195,624
	Current Assets: Cash and cash equivalents Accounts receivable, net Grants and contracts receivable, net HFLA loans receivable, net Other loans receivable, net Prepaid expenses Unconditional promises to give, net Intercompany receivables Total Current Assets	Noncurrent Assets: Investments Investment in subsidiary Unconditional promises to give, net Intercompany receivables Deposits Land, buildings and equipment, net Bond issuance costs, net Total Noncurrent Assets	TOTAL ASSETS

JEWISH FAMILY SERVICE OF SAN DIEGO SUPPLEMENTARY CONSOLIDATING STATEMENT OF FINANCIAL POSITION JUNE 30, 2008

LIABILITIES AND NET ASSETS

JEWISH FAMILY SERVICE OF SAN DIEGO SUPPLEMENTARY CONSOLIDATING STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2008

Unrestricted Net Assets.	Jewish Family Service of <u>Of San Diego</u>	JFS Foundation, LLC	JFS <u>Holdings, LLC</u>	Charitable Auto Resources, Inc.	Eliminations	Consolidated
Support and Revenue: Grants and contracts Net assets released from restrictions Contributions Charitable auto resources fees Program revenue	\$ 5,347,720 4,675,564 3,156,566 801,353	69	↔	\$ 3,046,204	\$ (35,000) (168,673)	\$ 5,347,720 4,675,564 3,121,566 3,046,204 632,680
Fees and other revenue Gain on sale of other assets Gain on sale of land, buildings and equipment Investment income (loss) Income from subsidiary Management fees Total Support and Revenues	283,710 24,584 9,966 (326,254) 691,983	쉬	쉬	12,362 <u>9,332</u> <u>3,067,898</u>	(691,983) (9.332) (904,988)	283,710 24,584 9,966 (313,892) -0- 16,828,102
Expenses: Program Services: Jewish Family Service of San Diego Charitable Auto Resources Total Program Services	9,003,197	쉬	ᅧ	1.920.940 1.920.940	(9,332) (<u>283,673)</u> (<u>293,005)</u>	8,993,865 1,637,267 10,631,132
Supporting Services: General and administrative Fundraising Total Supporting Services	802,209 668,125 1,470,334	[쉬	야	0-	0-	802,209 668,125 1,470,334
Total Expenses	10,473,531	-0-	쉬	1.920.940	(293,005)	12,101,466
Change in Unrestricted Net Assets Before Income Taxes	4,191,661			1,146,958	(611,983)	4,726,636
Provision for Income Taxes		I	I	454,975		454,975
Change in Unrestricted Net Assets	4,191,661	-0-	<u>-</u> -	691,983	(<u>611,983</u>)	4,271,661

(Continued)

JEWISH FAMILY SERVICE OF SAN DIEGO SUPPLEMENTARY CONSOLIDATING STATEMENT OF ACTIVITIES (CONTINUED) FOR THE YEAR ENDED JUNE 30, 2008

	Jewish Family Service of Of San Diego	JFS Foundation, LLC	JFS Holdings, LLC	Charitable Auto Resources, Inc.	Eliminations	Consolidated
Temporarily Restricted Net Assets: Contributions Investment income	\$ 1,174,847	↔	€9	8	\$ (80,000)	\$ 1,094,847
Investment income. Net assets released from restrictions	(4,675,564)		1			(4,675,564)
Change in Temporarily Restricted Net Assets	(3,478,522)	-0-	-	-0-	(80,000)	(3,558,522)
Permanently Restricted Net Assets: Contributions Investment income (loss)	161,075	I	l			161,075
Change in Permanently Restricted Net Assets	61,754	쉬	-0-	-0-	-0-	61,754
Change in Net Assets	774,893	-0-	-0-	691,983	(691,983)	774,893
Net Assets (Deficit) at Beginning of Year	20,712,720			211,498	(211,498)	20,712,720
Dividends			I	(765,000)	765,000	-0-
NET ASSETS (DEFICIT) AT END OF YEAR	\$21,487,613	\$. 0	\$-0 -	\$138,481	$\$(\underline{138,481})$	\$21,487,613

JEWISH FAMILY SERVICE OF SAN DIEGO SUPPLEMENTARY CONSOLIDATING STATEMENT OF FINANCIAL POSITION JUNE 30, 2007

ASSETS

Consolidated	\$ 3,736,860 1,908,769 10,432 376,756	27,531 27,531 56,739 3,198,343	1,746,195 -0- 11,969,696	8,321,200 -0- 4,502,160 -0- 15,163 8,583,354	137,731 21,559,608	\$33,529,304
Eliminations	⇔		(375,978)	(211,498)	(15,482,605)	\$(<u>15,858,583)</u>
Charitable Auto Resources, Inc.	\$451,355	11,651	77,169 812,191	4,448	4,448	\$816,639
JFS Holdings, LLC	⇔		-0-	7 901 041	7.901.041	\$7,901,041
JFS Foundation, LLC	\$ 451,983	2,596,211	298,80 <u>9</u> 3,347,003	438,123	4,352,058	\$7,699,061
Jewish Family Service of Of San Diego	\$ 2,833,522 1,908,769 10,432 104,740	206,071 27,531 45,088 602,132	1,746,195 	7,883,077 211,498 588,225 15,271,107 10,715	137,731 24,784,666	\$32,971,146
	Current Assets: Cash and cash equivalents Investments Accrued interest receivable Accounts receivable, net	Orants and contract receivable HFLA loans receivable, net Prepaid expenses Unconditional promises to give, net	Other assets Intercompany receivables Total Current Assets	Noncurrent Assets: Investments Investment in subsidiary Unconditional promises to give, net Intercompany receivables Deposits I and Amildians and somitment not	Eany, buildings and equipment, net Bond issuance costs, net Total Noncurrent Assets	TOTAL ASSETS

JEWISH FAMILY SERVICE OF SAN DIEGO SUPPLEMENTARY CONSOLIDATING STATEMENT OF FINANCIAL POSITION JUNE 30, 2007

LIABILITIES AND NET ASSETS

Eliminations Consolidated	\$ 352,953 1,040,384 161,354	2,213 2,213 -0- 28,305 3,515,678 (77,169) 5,100,949		-0- (15,569,910) (6,835,000 374,201 (15,569,916) 7,715,635	_	(211,498) 5,631,578 13,225,143	(211,498) 20,712,720	\$(15 050 503) \$23 530 307
Charitable Auto Resources, Inc.	\$113,687 330,100 161,354	605.141		Ċ	605,141	211,498	211,498	\$816 630
JFS <u>Holdings, LLC</u>	⇔	0-		7 901 041	7,901,041		-0-	67 001 041
JFS <u>Foundation, LLC</u>	\$ 30,186	30.186		7,668,875	7,699,061		-0-	67 600 061
Jewish Family Service of <u>Of San Diego</u>	\$ 209,080 710,284	2,275 77,169 28,305 <u>3,515,678</u> 4,542,791	506,434	6,835,000 374,201 7 715 635	12,258,426	5,631,578 13,225,143	<u>20,712,720</u>	627 071 146
	Current Liabilities: Accounts payable Accrued expenses Taxes payable	Security deposits Intercompany payables Unearned revenue Current portion of noncurrent liabilities Total Current Liabilities	Noncurrent Liabilities: Deferred compensation	Intercompany payables Bonds payable, less current portion Notes payable, less current portion Total Noncurrent Lightlifies	Total Liabilities	Net Assets: Unrestricted Temporarily restricted	remaining resurcted Total Net Assets	TOTAL LIABILITIES AND NET ASSETS

JEWISH FAMILY SERVICE OF SAN DIEGO SUPPLEMENTARY CONSOLIDATING STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2007

Consolidated	\$ 4,002,947 2,718,606 2,222,589	1,298,906 726,790 692,989 642,860 317,777	<u>-0-</u> 12,623,464	7,585,968 1,285,459 8,871,427	1,014,105 502,186 1,516,291	10,387,718	2,235,746	327,726	1,908,020
Eliminations	\$ (25,000)	(105,498)	(8.060) (628,407)	(8,060) (130,498) (138,558)	0-	(138,558)	(489,849)		(489,849)
Charitable Auto Resources, Inc.	\$ 2,222,589	2,883	8.060 2.233.532	1.415.957 1.415.957	0-	1,415,957	817,575	327,726	489,849
JFS Holdings, LLC	€		쉬	녀	쉬	-0-		I	- 0-1
JFS Foundation, LLC	€9		- -	ᅝ	4	0		I	-0-
Jewish Family Service of Of San Diego	\$ 4,002,947 2,743,606	1,298,906 726,790 798,487 639,977 317,777 489,849	11,018,339	7,594,028	1,014,105 502,186 1,516,291	9,110,319	1,908,020		1,908,020
	Unrestricted Net Assets: Support and Revenue: Grants and contracts Contributions Charitable auto resources fees	Gain on sale of land, buildings and equipment Net assets released from restrictions Program revenue Investment income Fees and other revenue Income from subsidiary	Management fees Total Support and Revenues	Expenses: Program Services: Jewish Family Service of San Diego Charitable Auto Resources Total Program Services	Supporting Services: General and administrative Fundraising Total Supporting Services	Total Expenses	Change in Unrestricted Net Assets Before Income Taxes	Provision for Income Taxes	Change in Unrestricted Net Assets

(Continued)

JEWISH FAMILY SERVICE OF SAN DIEGO SUPPLEMENTARY CONSOLIDATING STATEMENT OF ACTIVITIES (CONTINUED) FOR THE YEAR ENDED JUNE 30, 2007

	Jewish Family Service of Of San Diego	JFS Foundation, LLC	JFS Holdings, LLC	Charitable Auto Resources, Inc.	Eliminations	Consolidated
Temporarily Restricted Net Assets:	057 597 7 \$	v	G	¥	¥	057 591 7 3
Investment income	75,770	€	₹)	₹	75,770
Net assets released from restrictions	(720,790)		1			(770,790)
Change in Temporarily Restricted Net Assets	7,114,739	쉬	-0-	-0-	-0-	7,114,739
Permanently Restricted Net Assets: Contributions Investment income (loss)	56,571 62,410	1	ļ			56,571
Change in Permanently Restricted Net Assets	118,981	쉬	-0-1	-0-	0-	118,981
Change in Net Assets	9,141,740	-0-	-0-	489,849	(489,849)	9,141,740
Net Assets (Deficit) at Beginning of Year	11,570,980			236,649	(236,649)	11,570,980
Dividends		1	1	(<u>515,000)</u>	515,000	-0-
NET ASSETS (DEFICIT) AT END OF YEAR	\$20,712,720	` \$	\$. 0	\$211,498	\$(211,498)	\$ <u>20,712,720</u>