

## Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code  
(except black lung benefit trust or private foundation)

2007

Open to Public  
InspectionDepartment of the Treasury  
Internal Revenue Service(77)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2007 calendar year, or tax year beginning 7/01, 2007, and ending 6/30, 2008

B Check if applicable:

- ☐ Address change  
☐ Name change  
☐ Initial return  
☐ Termination  
☐ Amended return  
☐ Application pending

Please use  
IRS label  
or print  
or type.  
See  
specific  
instructions.

C  
 JEWISH FAMILY SERVICE OF SAN DIEGO  
 8804 BALBOA AVENUE  
 SAN DIEGO, CA 92123-1506

D Employer Identification Number

95-1644024

E Telephone number

858-637-3000

F Accounting method:

☐ Cash☒ Accrual☐ Other (specify) ▶

• Section 501(c)(3) organizations and 4947(a)(1) nonexempt  
 charitable trusts must attach a completed Schedule A  
 (Form 990 or 990-EZ).

H and I are not applicable to section 527 organizations.

H (a) Is this a group return for affiliates? . . . ☐ Yes ☒ No

H (b) If 'Yes,' enter number of affiliates ▶

H (c) Are all affiliates included? . . . . . ☐ Yes ☐ No

(If 'No,' attach a list. See instructions.)

H (d) Is this a separate return filed by an organization covered by a group ruling? ☐ Yes ☒ No

I Group Exemption Number . . . ▶

M Check ☐ if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF).

G Web site: ▶ HTTP://WWW.JFSSD.ORG

J Organization type

(check only one) . . . . . ☒ 501(c) 3 (insert no.) ☐ 4947(a)(1) or ☐ 527K Check here ☐ if the organization is not a 509(a)(3) supporting organization and its gross receipts are normally not more than \$25,000. A return is not required, but if the organization chooses to file a return, be sure to file a complete return.

L Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 . . ▶ 13,865,662.

## Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See the instructions.)

1 Contributions, gifts, grants, and similar amounts received:					
a Contributions to donor advised funds . . . . .		1a			
b Direct public support (not included on line 1a) . . . . .		1b	6,541,076.		
c Indirect public support (not included on line 1a) . . . . .		1c			
d Government contributions (grants) (not included on line 1a) . . . . .		1d	3,299,132.		
e Total (add lines 1a through 1d) (cash \$ 9,840,208. noncash \$ ) . . . . .		1e		9,840,208.	
2 Program service revenue including government fees and contracts (from Part VII, line 93) . . . . .		2		1,085,063.	
3 Membership dues and assessments . . . . .		3			
4 Interest on savings and temporary cash investments . . . . .		4		389,648.	
5 Dividends and interest from securities . . . . .		5		765,000.	
6a Gross rents . . . . .		6a			
b Less: rental expenses . . . . .		6b			
c Net rental income or (loss). Subtract line 6b from line 6a . . . . .		6c			
7 Other investment income (describe . . . . . ) . . . . .		7			
8a Gross amount from sales of assets other than inventory . . . . .		(A) Securities		(B) Other	
b Less: cost or other basis and sales expenses . . . . .		1,785,743.	8a		
c Gain or (loss) (attach schedule) . . . . . STATEMENT 1 . . . . .		1,751,193.	8b		
d Net gain or (loss). Combine line 8c, columns (A) and (B) . . . . .		34,550.	8c		
9 Special events and activities (attach schedule). If any amount is from gaming, check here . . . <input type="checkbox"/>					
a Gross revenue (not including \$ of contributions reported on line 1b) . . . . .		9a			
b Less: direct expenses other than fundraising expenses . . . . .		9b			
c Net income or (loss) from special events. Subtract line 9b from line 9a . . . . .		9c			
10a Gross sales of inventory, less returns and allowances . . . . .		10a			
b Less: cost of goods sold . . . . .		10b			
c Gross profit or (loss) from sales of inventory (attach schedule). Subtract line 10b from line 10a . . . . .		10c			
11 Other revenue (from Part VII, line 103) . . . . .		11			
12 Total revenue. Add lines 1e, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11 . . . . .		12		12,114,469.	
13 Program services (from line 44, column (B)) . . . . .		13		9,003,197.	
14 Management and general (from line 44, column (C)) . . . . .		14		802,209.	
15 Fundraising (from line 44, column (D)) . . . . .		15		668,125.	
16 Payments to affiliates (attach schedule) . . . . .		16			
17 Total expenses. Add lines 16 and 44, column (A) . . . . .		17		10,473,531.	
18 Excess or (deficit) for the year. Subtract line 17 from line 12 . . . . .		18		1,640,938.	
19 Net assets or fund balances at beginning of year (from line 73, column (A)) . . . . .		19		20,712,720.	
20 Other changes in net assets or fund balances (attach explanation) . . . . . SEE STATEMENT 2 . . . . .		20		-866,045.	
21 Net assets or fund balances at end of year. Combine lines 18, 19, and 20 . . . . .		21		21,487,613.	

**Part II Statement of Functional Expenses** All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others. (See instructions.)

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.	(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
<b>22a</b> Grants paid from donor advised funds (attach sch) (cash \$ _____ non-cash \$ _____) If this amount includes foreign grants, check here <input type="checkbox"/> .....	<b>22a</b>			
<b>22b</b> Other grants and allocations (att sch) (cash \$ _____ non-cash \$ _____) If this amount includes foreign grants, check here <input type="checkbox"/> .....	<b>22b</b>			
<b>23</b> Specific assistance to individuals (attach schedule) .....	<b>23</b>			
<b>24</b> Benefits paid to or for members (attach schedule) .....	<b>24</b>			
<b>25a</b> Compensation of current officers, directors, key employees, etc. listed in Part V-A. ....	<b>25a</b> 245,045.	122,750.	34,220.	88,075.
<b>b</b> Compensation of former officers, directors, key employees, etc. listed in Part V-B. ....	<b>25b</b> 0.	0.	0.	0.
<b>c</b> Compensation and other distributions, not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). ....	<b>25c</b> 0.	0.	0.	0.
<b>26</b> Salaries and wages of employees not included on lines 25a, b, and c. ....	<b>26</b> 5,324,318.	4,677,048.	379,272.	267,998.
<b>27</b> Pension plan contributions not included on lines 25a, b, and c. ....	<b>27</b>			
<b>28</b> Employee benefits not included on lines 25a - 27. ....	<b>28</b> 527,852.	461,872.	38,670.	27,310.
<b>29</b> Payroll taxes .....	<b>29</b> 460,007.	404,626.	30,597.	24,784.
<b>30</b> Professional fundraising fees .....	<b>30</b>			
<b>31</b> Accounting fees .....	<b>31</b> 33,165.	25,190.	6,086.	1,889.
<b>32</b> Legal fees .....	<b>32</b>			
<b>33</b> Supplies .....	<b>33</b> 58,453.	52,747.	3,685.	2,021.
<b>34</b> Telephone .....	<b>34</b> 94,837.	89,035.	4,161.	1,641.
<b>35</b> Postage and shipping .....	<b>35</b> 34,600.	21,394.	6,467.	6,739.
<b>36</b> Occupancy .....	<b>36</b> 170,302.	168,584.	1,718.	
<b>37</b> Equipment rental and maintenance. ....	<b>37</b> 216,394.	201,792.	5,206.	9,396.
<b>38</b> Printing and publications .....	<b>38</b> 92,881.	61,774.	632.	30,475.
<b>39</b> Travel .....	<b>39</b> 132,313.	125,934.	3,764.	2,615.
<b>40</b> Conferences, conventions, and meetings .....	<b>40</b> 16,124.	4,965.	11,159.	
<b>41</b> Interest .....	<b>41</b> 244,987.	2,421.	242,566.	
<b>42</b> Depreciation, depletion, etc (attach schedule) ...	<b>42</b> 416,045.	344,737.	51,904.	19,404.
<b>43</b> Other expenses not covered above (itemize): <b>a</b> SEE STATEMENT 3 .....	<b>43a</b> 2,406,208.	2,238,328.	-17,898.	185,778.
<b>b</b> .....	<b>43b</b>			
<b>c</b> .....	<b>43c</b>			
<b>d</b> .....	<b>43d</b>			
<b>e</b> .....	<b>43e</b>			
<b>f</b> .....	<b>43f</b>			
<b>g</b> .....	<b>43g</b>			
<b>44</b> Total functional expenses. Add lines 22a through 43g. (Organizations completing columns (B) - (D), carry these totals to lines 13 - 15). ....	<b>44</b> 10,473,531.	9,003,197.	802,209.	668,125.

**Joint Costs.** Check ☐ if you are following SOP 98-2.

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? ☐ Yes ☒ No

If 'Yes,' enter (i) the aggregate amount of these joint costs \$ \_\_\_\_\_; (ii) the amount allocated to Program services \$ \_\_\_\_\_; (iii) the amount allocated to Management and general \$ \_\_\_\_\_; and (iv) the amount allocated to Fundraising \$ \_\_\_\_\_.

**Part III** Statement of Program Service Accomplishments (See the instructions.)

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

What is the organization's primary exempt purpose? ▶ SEE STATEMENT 4

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)

**Program Service Expenses**  
(Required for 501(c)(3) and (4) organizations and 4947(a)(1) trusts; but optional for others.)

**a** SEE STATEMENT 5

(Grants and allocations \$ ) If this amount includes foreign grants, check here . . . ☐ 9,003,197.

**b**

(Grants and allocations \$ ) If this amount includes foreign grants, check here . . . ☐

**c**

(Grants and allocations \$ ) If this amount includes foreign grants, check here . . . ☐

**d**

(Grants and allocations \$ ) If this amount includes foreign grants, check here . . . ☐

**e** Other program services . . . . .

(Grants and allocations \$ ) If this amount includes foreign grants, check here . . . ☐

**f** **Total of Program Service Expenses** (should equal line 44, column (B), Program services) . . . . . ▶ 9,003,197.

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**Part IV Balance Sheets** (See the instructions.)**Note:** Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

		(A) Beginning of year		(B) End of year
ASSETS	45 Cash — non-interest-bearing .....	3,285,505.	45	1,304,222.
	46 Savings and temporary cash investments .....		46	
	47a Accounts receivable .....	209,710.		
	b Less: allowance for doubtful accounts .....	19,374.	104,740.	47c 190,336.
	48a Pledges receivable .....	7,107,379.		
	b Less: allowance for doubtful accounts .....	782,010.	7,700,503.	48c 6,325,369.
	49 Grants receivable .....	908,071.	49	905,690.
	50a Receivables from current and former officers, directors, trustees, and key employees (attach schedule) .....		50a	
	b Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) (attach schedule) .....		50b	
	51a Other notes and loans receivable (attach schedule) .....	87,083.		
	b Less: allowance for doubtful accounts .....		27,531.	51c 87,083.
	52 Inventories for sale or use .....		52	
	53 Prepaid expenses and deferred charges .....	45,088.	53	45,999.
	54a Investments — publicly-traded securities. STMT. 6. <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV .....	1,910,769.	54a	2,000.
b Investments — other securities (attach sch.) <input type="checkbox"/> Cost <input type="checkbox"/> FMV .....		54b		
55a Investments — land, buildings, & equipment: basis .....				
b Less: accumulated depreciation (attach schedule) .....			55c	
56 Investments — other (attach schedule) .....	SEE STMT. 7.	8,319,200.	56	10,660,554.
57a Land, buildings, and equipment: basis .....	9,105,320.			
b Less: accumulated depreciation (attach schedule) STATEMENT 8 .....	792,132.	8,583,354.	57c	8,313,188.
58 Other assets, including program-related investments (describe <input type="checkbox"/> SEE STATEMENT 9) .....	2,116,571.	58	365,544.	
59 <b>Total assets</b> (must equal line 74). Add lines 45 through 58 .....	33,001,332.	59	28,199,985.	
LIABILITIES	60 Accounts payable and accrued expenses .....	949,550.	60	1,058,711.
	61 Grants payable .....		61	
	62 Deferred revenue .....		62	
	63 Loans from officers, directors, trustees, and key employees (attach schedule) .....		63	
	64a Tax-exempt bond liabilities (attach schedule) SEE STATEMENT 10 .....	9,000,000.	64a	4,835,000.
	b Mortgages and other notes payable (attach schedule) .....	1,724,879.	64b	
	65 Other liabilities (describe <input type="checkbox"/> SEE STATEMENT 11) .....	614,183.	65	818,661.
66 <b>Total liabilities.</b> Add lines 60 through 65 .....	12,288,612.	66	6,712,372.	
NET ASSETS OR FUND BALANCES	<b>Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74.</b>			
	67 Unrestricted .....	5,332,769.	67	9,823,239.
	68 Temporarily restricted .....	13,523,952.	68	9,746,621.
	69 Permanently restricted .....	1,855,999.	69	1,917,753.
	<b>Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74.</b>			
	70 Capital stock, trust principal, or current funds .....		70	
	71 Paid-in or capital surplus, or land, building, and equipment fund .....		71	
	72 Retained earnings, endowment, accumulated income, or other funds .....		72	
	73 <b>Total net assets or fund balances.</b> Add lines 67 through 69 or lines 70 through 72. (Column (A) must equal line 19 and column (B) must equal line 21) .....	20,712,720.	73	21,487,613.
	74 <b>Total liabilities and net assets/fund balances.</b> Add lines 66 and 73 .....	33,001,332.	74	28,199,985.

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**Part IV-A** Reconciliation of Revenue per Audited Financial Statements with Revenue per Return (See the instructions.)

<b>a</b>	Total revenue, gains, and other support per audited financial statements.....	<b>a</b>	11,248,424.
<b>b</b>	Amounts included on line <b>a</b> but not on Part I, line 12:		
1	Net unrealized gains on investments.....	<b>b1</b>	-752,738.
2	Donated services and use of facilities.....	<b>b2</b>	
3	Recoveries of prior year grants.....	<b>b3</b>	
4	Other (specify): SEE STM 12.....	<b>b4</b>	-73,017.
	Add lines <b>b1</b> through <b>b4</b> .....	<b>b</b>	-825,755.
<b>c</b>	Subtract line <b>b</b> from line <b>a</b> .....	<b>c</b>	12,074,179.
<b>d</b>	Amounts included on Part I, line 12, but not on line <b>a</b> :		
1	Investment expenses not included on Part I, line 6b.....	<b>d1</b>	40,290.
2	Other (specify): .....	<b>d2</b>	
	Add lines <b>d1</b> and <b>d2</b> .....	<b>d</b>	40,290.
<b>e</b>	<b>Total revenue</b> (Part I, line 12). Add lines <b>c</b> and <b>d</b> .....	<b>e</b>	12,114,469.

Part IV-B Reconciliation of Expenses per Audited Financial Statements with Expenses per Return	
1	2017
2	2018
3	2019
4	2020
5	2021
6	2022
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147	2163
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149	2165
150	2166
151	2167
152	2168
153	2169
154	2170
155	2171
156	2172
157	2173
158	2174
159	2175
160	2176

<b>a</b>	Total expenses and losses per audited financial statements.....		<b>a</b>	10,473,531.
<b>b</b>	Amounts included on line <b>a</b> but not on Part I, line 17:			
	1 Donated services and use of facilities.....	<b>b1</b>		
	2 Prior year adjustments reported on Part I, line 20.....	<b>b2</b>		
	3 Losses reported on Part I, line 20.....	<b>b3</b>		
	4 Other (specify): .....	<b>b4</b>		
	Add lines <b>b1</b> through <b>b4</b> .....		<b>b</b>	
<b>c</b>	Subtract line <b>b</b> from line <b>a</b> .....		<b>c</b>	10,473,531.
<b>d</b>	Amounts included on Part I, line 17, but not on line <b>a</b> :			
	1 Investment expenses not included on Part I, line 6b.....	<b>d1</b>		
	2 Other (specify): .....	<b>d2</b>		
	Add lines <b>d1</b> and <b>d2</b> .....		<b>d</b>	
<b>e</b>	<b>Total expenses</b> (Part I, line 17). Add lines <b>c</b> and <b>d</b> .....		<b>e</b>	10,473,531.

**Part V-A** **Current Officers, Directors, Trustees, and Key Employees** (List each person who was an officer, director, trustee, or key employee at any time during the year even if they were not compensated.) (See the instructions.)

[illegible]



**Part VI Other Information (continued)**

		Yes	No
<b>82 a</b>	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value? .....		X
<b>82 b</b>	If 'Yes,' you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.) .....	N/A	
<b>83 a</b>	Did the organization comply with the public inspection requirements for returns and exemption applications? .....	X	
<b>83 b</b>	Did the organization comply with the disclosure requirements relating to <i>quid pro quo</i> contributions? .....	X	
<b>84 a</b>	Did the organization solicit any contributions or gifts that were not tax deductible? .....		X
<b>84 b</b>	If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? .....	N/A	
<b>85 a</b>	<b>501(c)(4), (5), or (6).</b> Were substantially all dues nondeductible by members? .....	N/A	
<b>85 b</b>	Did the organization make only in-house lobbying expenditures of \$2,000 or less? .....	N/A	
If 'Yes' was answered to either 85a or 85b, <b>do not</b> complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year.			
<b>85 c</b>	Dues, assessments, and similar amounts from members .....	N/A	
<b>85 d</b>	Section 162(e) lobbying and political expenditures .....	N/A	
<b>85 e</b>	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices .....	N/A	
<b>85 f</b>	Taxable amount of lobbying and political expenditures (line 85d less 85e) .....	N/A	
<b>85 g</b>	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f? .....	N/A	
<b>85 h</b>	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year? .....	N/A	
<b>86 a</b>	<b>501(c)(7) organizations.</b> Enter: <b>a</b> Initiation fees and capital contributions included on line 12 .....	N/A	
<b>86 b</b>	Gross receipts, included on line 12, for public use of club facilities. ....	N/A	
<b>87 a</b>	<b>501(c)(12) organizations.</b> Enter: <b>a</b> Gross income from members or shareholders .....	N/A	
<b>87 b</b>	Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.) .....	N/A	
<b>88 a</b>	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Part IX .....	X	
<b>88 b</b>	At any time during the year, did the organization, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Part XI .....		X
<b>89 a</b>	<b>501(c)(3) organizations.</b> Enter: Amount of tax imposed on the organization during the year under: section 4911 ▶ 0. ; section 4912 ▶ 0. ; section 4955 ▶ 0. ....		
<b>89 b</b>	<b>501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If 'Yes,' attach a statement explaining each transaction .....		X
<b>89 c</b>	Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958. .... ▶ 0. ....		
<b>89 d</b>	Enter: Amount of tax on line 89c, above, reimbursed by the organization. .... ▶ 0. ....		
<b>89 e</b>	<b>All organizations.</b> At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? .....		X
<b>89 f</b>	<b>All organizations.</b> Did the organization acquire a direct or indirect interest in any applicable insurance contract? .....		X
<b>89 g</b>	<b>For supporting organizations and sponsoring organizations maintaining donor advised funds.</b> Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year? .....		X
<b>90 a</b>	List the states with which a copy of this return is filed ▶ CA .....		
<b>90 b</b>	Number of employees employed in the pay period that includes March 12, 2007 (See instructions.) .....	191	
<b>91 a</b>	The books are in care of ▶ GUINEVERE A. KERSTETTER Telephone number ▶ 858-637-3000 Located at ▶ 8804 BALBOA AVENUE SAN DIEGO CA ZIP + 4 ▶ 92123 .....		
<b>91 b</b>	At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? .....		X
If 'Yes,' enter the name of the foreign country. ▶ .....			
See the instructions for exceptions and filing requirements for <b>Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.</b>			

**Part VI Other Information** (continued)

Yes No

c At any time during the calendar year, did the organization maintain an office outside of the United States?..... 91 c ☐ Yes ☒ No

If 'Yes,' enter the name of the foreign country: .....

92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041 — Check here ..... N/A ☐

and enter the amount of tax-exempt interest received or accrued during the tax year: ..... 92 N/A

**Part VII Analysis of Income-Producing Activities** (See the instructions.)

Note: Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
93 Program service revenue:					
a FEES AND OTHER REVENUE					283,710.
b PROGRAM REVENUE					801,353.
c					
d					
e					
f Medicare/Medicaid payments					
g Fees & contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings & temporary cash invmnts			14	389,648.	
96 Dividends & interest from securities			14	765,000.	
97 Net rental income or (loss) from real estate:					
a debt-financed property					
b not debt-financed property					
98 Net rental income or (loss) from pers prop.					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory					34,550.
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					
103 Other revenue: a					
b					
c					
d					
e					
104 Subtotal (add columns (B), (D), and (E))				1,154,648.	1,119,613.
105 Total (add line 104, columns (B), (D), and (E))					2,274,261.

Note: Line 105 plus line 1e, Part I, should equal the amount on line 12, Part I.

**Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes** (See the instructions.)

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).
1	SEE STATEMENT 15
2	
3	
4	

**Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities** (See the instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
CHARITABLE AUTO RESOURCES, INC	100.000 %	DONATED AUTO SALE	691,983.	1,053,142.
8804 BALBOA AVENUE	%			
SAN DIEGO, CA 92123	%			
20-0290042	%			

**Part X Information Regarding Transfers Associated with Personal Benefit Contracts** (See the instructions.)

a Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? ..... ☐ Yes ☒ No

b Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? ..... ☐ Yes ☒ No

Note: If 'Yes' to (b), file Form 8870 and Form 4720 (see instructions).



**Part XI** Information Regarding Transfers To and From Controlled Entities. Complete only if the organization is a controlling organization as defined in section 512(b)(13).

				Yes	No	
106	Did the reporting organization <b>make</b> any transfers to a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity.					X

	(A) Name, address, of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer
a				
b				
c				
<b>Totals</b>				

				Yes	No	
107	Did the reporting organization <b>receive</b> any transfers from a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity.					X

	(A) Name, address, of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer
a				
b				
c				
<b>Totals</b>				

				Yes	No	
108	Did the organization have a binding written contract in effect on August 17, 2006, covering the interest, rents, royalties, and annuities described in question 107 above?					X

**Please Sign Here**

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Signature of officer: JILL BORG SPITZER, CEO Date: \_\_\_\_\_

Type or print name and title.

<b>Paid Preparer's Use Only</b>	Preparer's signature	<u>JULIE A. FIRL</u>	Date	<u>9/30/08</u>	Check if self-employed	<input checked="" type="checkbox"/>	Preparer's SSN or PTIN (See General Instruction X)	<u>P00085551</u>
	Firm's name (or yours if self-employed), address, and ZIP + 4	<u>LEAF &amp; COLE, LLP</u> <u>1843 HOTEL CIRCLE SOUTH, #300</u> <u>SAN DIEGO, CA 92108-3322</u>			EIN	<u>95-2076568</u>		
					Phone no.	<u>619.294.7200</u>		

BAA

Form 990 (2007)

**SCHEDULE A**  
(Form 990 or 990-EZ)

Department of the Treasury  
Internal Revenue Service

**Organization Exempt Under  
Section 501(c)(3)**

(Except Private Foundation) and Section 501(e), 501(f), 501(k),  
501(n), or 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information — (See separate instructions.)

OMB No. 1545-0047

**2007**

▶ **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ.**

Name of the organization

JEWISH FAMILY SERVICE OF SAN DIEGO

Employer identification number

95-1644024

**Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees**  
(See instructions. List each one. If there are none, enter 'None'.)

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account and other allowances
SEE STATEMENT 16		499,306.	10,128.	0.
Total number of other employees paid over \$50,000 ▶		0		

**Part II A Compensation of the Five Highest Paid Independent Contractors for Professional Services**  
(See instructions. List each one (whether individuals or firms). If there are none, enter 'None'.)

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
NONE		
Total number of others receiving over \$50,000 for professional services ▶		0

**Part II B Compensation of the Five Highest Paid Independent Contractors for Other Services**  
(List each contractor who performed services other than professional services, whether individuals or firms. If there are none, enter 'None.' See instructions.)

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
NONE		
Total number of other contractors receiving over \$50,000 for other services ▶		0

**BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 and Form 990-EZ.**

Schedule A (Form 990 or 990-EZ) 2007

**Part III** Statements About Activities (See instructions.)

Yes No

1 During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If 'Yes,' enter the total expenses paid or incurred in connection with the lobbying activities. . . . ▶ \$ <u>N/A</u> (Must equal amounts on line 38, Part VI-A, or line i of Part VI-B.) . . . . .	1		X
Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking 'Yes' must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.			
2 During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is 'Yes,' attach a detailed statement explaining the transactions.)			
a Sale, exchange, or leasing of property? . . . . .	2a		X
b Lending of money or other extension of credit? . . . . .	2b		X
c Furnishing of goods, services, or facilities? . . . . .	2c		X
d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)? . . . . .	2d		X
e Transfer of any part of its income or assets? . . . . .	2e		X
3a Did the organization make grants for scholarships, fellowships, student loans, etc? (If 'Yes,' attach an explanation of how the organization determines that recipients qualify to receive payments.) . . . . .	3a		X
b Did the organization have a section 403(b) annuity plan for its employees? . . . . .	3b		X
c Did the organization receive or hold an easement for conservation purposes, including easements to preserve open space, the environment, historic land areas or historic structures? If 'Yes,' attach a detailed statement . . . . .	3c		X
d Did the organization provide credit counseling, debt management, credit repair, or debt negotiation services? . . . . .	3d		X
4a Did the organization maintain any donor advised funds? If 'Yes,' complete lines 4b through 4g. If 'No,' complete lines 4f and 4g . . . . .	4a		X
b Did the organization make any taxable distributions under section 4966? . . . . .	4b	N/A	
c Did the organization make a distribution to a donor, donor advisor, or related person? . . . . .	4c	N/A	
d Enter the total number of donor advised funds owned at the end of the tax year . . . . . ▶		N/A	
e Enter the aggregate value of assets held in all donor advised funds owned at the end of the tax year . . . . . ▶		N/A	
f Enter the total number of separate funds or accounts owned at the end of the tax year (excluding donor advised funds included on line 4d) where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts . . . . . ▶		0	
g Enter the aggregate value of assets held in all funds or accounts included on line 4f at the end of the tax year . . . . . ▶		0.	

**Part IV Reason for Non-Private Foundation Status** (See instructions.)I certify that the organization is not a private foundation because it is: (Please check only **ONE** applicable box.)

- 5 ☐ A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).
- 6 ☐ A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)
- 7 ☐ A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).
- 8 ☐ A federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).
- 9 ☐ A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state ► \_\_\_\_\_
- 10 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). (Also complete the **Support Schedule** in Part IV-A.)
- 11 a ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 11 b ☐ A community trust. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 12 ☐ An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions — subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the **Support Schedule** in Part IV-A.)
- 13 ☐ An organization that is not controlled by any disqualified persons (other than foundation managers) and otherwise meets the requirements of section 509(a)(3). Check the box that describes the type of supporting organization: ►  
☐ Type I ☐ Type II ☐ Type III-Functionally Integrated ☐ Type III-Other

Provide the following information about the supported organizations. (See instructions.)

(a) Name(s) of supported organization(s)	(b) Employer identification number (EIN)	(c) Type of organization (described in lines 5 through 12 above or IRC section)	(d) Is the supported organization listed in the supporting organization's governing documents?		(e) Amount of support
			Yes	No	
<b>Total</b> .....					0.

- 14 ☐ An organization organized and operated to test for public safety. Section 509(a)(4). (See instructions.)

BAA

Schedule A (Form 990 or 990-EZ) 2007

**Part IV-A Support Schedule** (Complete only if you checked a box on line 10, 11, or 12.) *Use cash method of accounting.***Note:** You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Calendar year (or fiscal year beginning in) .....	(a) 2006	(b) 2005	(c) 2004	(d) 2003	(e) Total
<b>15</b> Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.) .....	14,568,883.	11,880,525.	3,730,831.	4,442,863.	34,623,102.
<b>16</b> Membership fees received .....					0.
<b>17</b> Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose .....	2,415,170.	1,572,564.	2,140,178.	1,087,267.	7,215,179.
<b>18</b> Gross income from interest, dividends, ams rec'd from payments on securities loans (sec. 512(a)(5)), rents, royalties, income from similar sources, and unrelated business taxable income (less sec. 511 taxes) from businesses acquired by the organization after June 30, 1975 ..	839,647.	196,507.	689,254.	322,952.	2,048,360.
<b>19</b> Net income from unrelated business activities not included in line 18 .....					0.
<b>20</b> Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf .....					0.
<b>21</b> The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge .....					0.
<b>22</b> Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets .....					0.
<b>23</b> Total of lines 15 through 22 .....	17,823,700.	13,649,596.	6,560,263.	5,853,082.	43,886,641.
<b>24</b> Line 23 minus line 17 .....	15,408,530.	12,077,032.	4,420,085.	4,765,815.	36,671,462.
<b>25</b> Enter 1% of line 23 .....	178,237.	136,496.	65,603.	58,531.	
<b>26 Organizations described on lines 10 or 11:</b> a Enter 2% of amount in column (e), line 24 .....					<b>26a</b> 733,429.
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2003 through 2006 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts .....					<b>26b</b>
c Total support for section 509(a)(1) test: Enter line 24, column (e) .....					<b>26c</b> 36,671,462.
d Add: Amounts from column (e) for lines: <b>18</b> 2,048,360. <b>19</b> .....					<b>26d</b> 2,048,360.
<b>22</b> .....					<b>26e</b> 34,623,102.
e Public support (line 26c minus line 26d total) .....					<b>26f</b> 94.41 %
f Public support percentage (line 26e (numerator) divided by line 26c (denominator)) .....					
<b>27 Organizations described on line 12:</b> N/A					
a For amounts included in lines 15, 16, and 17 that were received from a 'disqualified person,' prepare a list for your records to show the name of, and total amounts received in each year from, each 'disqualified person.' Do not file this list with your return. Enter the sum of such amounts for each year: (2006) _____ (2005) _____ (2004) _____ (2003) _____					
b For any amount included in line 17 that was received from each person (other than 'disqualified persons'), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 17b, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year: (2006) _____ (2005) _____ (2004) _____ (2003) _____					
c Add: Amounts from column (e) for lines: <b>15</b> _____ <b>16</b> _____ <b>17</b> _____ <b>20</b> _____ <b>21</b> _____					<b>27c</b> _____
d Add: Line 27a total ..... and line 27b total .....					<b>27d</b> _____
e Public support (line 27c total minus line 27d total) .....					<b>27e</b> _____
f Total support for section 509(a)(2) test: Enter amount from line 23, column (e) ...					<b>27f</b> _____
g Public support percentage (line 27e (numerator) divided by line 27f (denominator)) .....					<b>27g</b> %
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator)) .....					<b>27h</b> %
<b>28 Unusual Grants:</b> For an organization described in line 10, 11, or 12 that received any unusual grants during 2003 through 2006, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15.					

**Part V Private School Questionnaire** (See instructions.)

(To be completed ONLY by schools that checked the box on line 6 in Part IV)

N/A

	Yes	No
29 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body? .....	29	
30 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? .....	30	
31 Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? .....	31	
If 'Yes,' please describe; if 'No,' please explain. (If you need more space, attach a separate statement.)		
-----		
-----		
32 Does the organization maintain the following:		
a Records indicating the racial composition of the student body, faculty, and administrative staff? .....	32a	
b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis? .....	32b	
c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships? .....	32c	
d Copies of all material used by the organization or on its behalf to solicit contributions? .....	32d	
If you answered 'No' to any of the above, please explain. (If you need more space, attach a separate statement.)		
-----		
-----		
33 Does the organization discriminate by race in any way with respect to:		
a Students' rights or privileges? .....	33a	
b Admissions policies? .....	33b	
c Employment of faculty or administrative staff? .....	33c	
d Scholarships or other financial assistance? .....	33d	
e Educational policies? .....	33e	
f Use of facilities? .....	33f	
g Athletic programs? .....	33g	
h Other extracurricular activities? .....	33h	
If you answered 'Yes' to any of the above, please explain. (If you need more space, attach a separate statement.)		
-----		
-----		
34a Does the organization receive any financial aid or assistance from a governmental agency? .....	34a	
b Has the organization's right to such aid ever been revoked or suspended? .....	34b	
If you answered 'Yes' to either 34a or b, please explain using an attached statement.		
-----		
35 Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev Proc 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If 'No,' attach an explanation. ....	35	

**Part VI-A Lobbying Expenditures by Electing Public Charities** (See instructions.)  
(To be completed **ONLY** by an eligible organization that filed Form 5768)

N/A

Check **a** ☐ if the organization belongs to an affiliated group. Check **b** ☐ if you checked 'a' and 'limited control' provisions apply.**Limits on Lobbying Expenditures**

(The term 'expenditures' means amounts paid or incurred.)

		(a) Affiliated group totals	(b) To be completed for all electing organizations
36	Total lobbying expenditures to influence public opinion (grassroots lobbying) .....	36	
37	Total lobbying expenditures to influence a legislative body (direct lobbying) .....	37	
38	Total lobbying expenditures (add lines 36 and 37) .....	38	
39	Other exempt purpose expenditures .....	39	
40	Total exempt purpose expenditures (add lines 38 and 39) .....	40	
41	Lobbying nontaxable amount. Enter the amount from the following table —		
	<b>If the amount on line 40 is —</b>		
	<b>The lobbying nontaxable amount is —</b>		
	Not over \$500,000 .....	20% of the amount on line 40 .....	
	Over \$500,000 but not over \$1,000,000 .....	\$100,000 plus 15% of the excess over \$500,000 .....	
	Over \$1,000,000 but not over \$1,500,000 .....	\$175,000 plus 10% of the excess over \$1,000,000 .....	41
	Over \$1,500,000 but not over \$17,000,000 .....	\$225,000 plus 5% of the excess over \$1,500,000 .....	
	Over \$17,000,000 .....	\$1,000,000 .....	
42	Grassroots nontaxable amount (enter 25% of line 41) .....	42	
43	Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36 .....	43	
44	Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38 .....	44	
	<b>Caution:</b> If there is an amount on either line 43 or line 44, you must file Form 4720.		

**4-Year Averaging Period Under Section 501(h)**(Some organizations that made a section 501(h) election do not have to complete all of the five columns below.  
See the instructions for lines 45 through 50.)

		Lobbying Expenditures During 4-Year Averaging Period				
Calendar year (or fiscal year beginning in) ▶	(a) 2007	(b) 2006	(c) 2005	(d) 2004	(e) Total	
45	Lobbying nontaxable amount .....					
46	Lobbying ceiling amount (150% of line 45(e)) .....					
47	Total lobbying expenditures .....					
48	Grassroots non-taxable amount .....					
49	Grassroots ceiling amount (150% of line 48(e)) .....					
50	Grassroots lobbying expenditures .....					

**Part VI-B Lobbying Activity by Nonelecting Public Charities**

(For reporting only by organizations that did not complete Part VI-A) (See instructions.)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:

	Yes	No	Amount
a Volunteers .....			
b Paid staff or management (Include compensation in expenses reported on lines c through h.) .....			
c Media advertisements .....			
d Mailings to members, legislators, or the public .....			
e Publications, or published or broadcast statements .....			
f Grants to other organizations for lobbying purposes .....			
g Direct contact with legislators, their staffs, government officials, or a legislative body .....			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means .....			
i Total lobbying expenditures (add lines c through h.) .....			

If 'Yes' to any of the above, also attach a statement giving a detailed description of the lobbying activities.





**Schedule B**  
**(Form 990, 990-EZ,**  
**or 990-PF)**

Department of the Treasury  
Internal Revenue Service

**Schedule of Contributors**  
**Supplementary Information for**  
**line 1 of Form 990, 990-EZ and 990-PF (see instructions)**

OMB No. 1545-0047

**2007**

Name of organization

JEWISH FAMILY SERVICE OF SAN DIEGO

Employer identification number

95-1644024

Organization type (check one):

Filers of:

Form 990 or 990-EZ

Section:

- ☒ 501(c)( 3 ) (enter number) organization  
☐ 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation  
☐ 527 political organization

Form 990-PF

- ☐ 501(c)(3) exempt private foundation  
☐ 4947(a)(1) nonexempt charitable trust treated as a private foundation  
☐ 501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**. (Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule — see instructions.)

**General Rule —**

- ☐ For organizations filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. (Complete Parts I and II.)

**Special Rules —**

- ☒ For a section 501(c)(3) organization filing Form 990, or Form 990-EZ, that met the 33-1/3% support test of the regulations under sections 509(a)(1)/170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of \$5,000 or 2% of the amount on line 1 of these forms. (Complete Parts I and II.)
- ☐ For a section 501(c)(7), (8), or (10) organization filing Form 990, or Form 990-EZ, that received from any one contributor, during the year, aggregate contributions or bequests of more than \$1,000 for use *exclusively* for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. (Complete Parts I, II, and III.)
- ☐ For a section 501(c)(7), (8), or (10) organization filing Form 990, or Form 990-EZ, that received from any one contributor, during the year, some contributions for use *exclusively* for religious, charitable, etc., purposes, but these contributions did not aggregate to more than \$1,000. (If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Do not complete any of the Parts unless the **General Rule** applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year.) ..... ► \$ \_\_\_\_\_

**Caution:** Organizations that are not covered by the General Rule and/or the Special Rules do not file Schedule B (Form 990, 990-EZ, or 990-PF) but they **must** check the box in the heading of their Form 990, Form 990-EZ, or on line 2 of their Form 990-PF, to certify that they do not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

**BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990, Form 990-EZ, and Form 990-PF.**

Schedule B (Form 990, 990-EZ, or 990-PF) (2007)

Name of organization

JEWISH FAMILY SERVICE OF SAN DIEGO

Employer identification number

95-1644024

**Part I** Contributors (See Specific Instructions.)

(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
1	COUNTY OF SAN DIEGO 8804 BALBOA AVENUE SAN DIEGO, CA 92123	\$ 1,695,496.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)
2	COUNTY OF RIVERSIDE 8804 BALBOA AVENUE SAN DIEGO, CA 92123	\$ 871,276.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)
3	JEWISH COMMUNITY FOUNDATION 8804 BALBOA AVENUE SAN DIEGO, CA 92123	\$ 621,208.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)
4	UNITED JEWISH FOUNDATION 8804 BALBOA AVENUE SAN DIEGO, CA 92123	\$ 549,534.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)
5	VITERBI FAMILY FOUNDATION 8804 BALBOA AVENUE SAN DIEGO, CA 92123	\$ 457,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)
6	HEBREW IMMIGRANT AID SOCIETY 8804 BALBOA AVENUE SAN DIEGO, CA 92123	\$ 392,684.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)

Name of organization

JEWISH FAMILY SERVICE OF SAN DIEGO

Employer identification number

95-1644024

**Part I Contributors** (See Specific Instructions.)

(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
7	CONFERENCE ON JEWISH MATERIAL 8804 BALBOA AVENUE SAN DIEGO, CA 92123	\$ 262,970.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.)

Name of organization

Employer identification number

JEWISH FAMILY SERVICE OF SAN DIEGO

95-1644024

**Part II** Noncash Property (See Specific Instructions.)

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
	N/A		
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	

BAA

Schedule B (Form 990, 990-EZ, or 990-PF) (2007)

Name of organization

Employer identification number

JEWISH FAMILY SERVICE OF SAN DIEGO

95-1644024

**Part III Exclusively religious, charitable, etc., individual contributions to section 501(c)(7), (8), or (10) organizations aggregating more than \$1,000 for the year.** (Complete cols (a) through (e) and the following line entry.)For organizations completing Part III, enter total of *exclusively* religious, charitable, etc., contributions of **\$1,000 or less** for the year. (Enter this information once — see instructions.)..... ▶ \$ N/A

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
	N/A		
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee

STATEMENT 1  
FORM 990, PART I, LINE 8  
NET GAIN (LOSS) FROM NONINVENTORY SALES

PUBLICLY TRADED SECURITIES

GROSS SALES PRICE: 1,785,743.  
COST OR OTHER BASIS: 1,750,903.  
EXPENSES OF SALE: 290.

TOTAL GAIN (LOSS) PUBLICLY TRADED SECURITIES \$ 34,550.

TOTAL NET GAIN (LOSS) FROM NONINVENTORY SALES \$ 34,550.

STATEMENT 2  
FORM 990, PART I, LINE 20  
OTHER CHANGES IN NET ASSETS OR FUND BALANCES

CHANGE IN INVESTMENT IN SUBSIDIARY..... \$ -73,017.  
INVESTMENT EXPENSES..... -40,290.  
UNREALIZED LOSS..... -752,738.  
TOTAL \$ -866,045.

STATEMENT 3  
FORM 990, PART II, LINE 43  
OTHER EXPENSES

	(A) TOTAL	(B) PROGRAM SERVICES	(C) MANAGEMENT & GENERAL	(D) FUNDRAISING
ADVERTISING & PROMOTION	166,461.	77,486.	1,460.	87,515.
BAD DEBTS	-32,070.	-347.	-2,828.	-28,895.
BANK FEES & PAYROLL PROCESSING	31,471.	3,329.	13,747.	14,395.
CONSULTANTS	48,791.	39,307.	6,850.	2,634.
EMERGENCY ASSISTANCE	805,057.	805,057.		
FUNDRAISING	87,013.	319.	37.	86,657.
HOLOCAUST HOME CARE	157,220.	157,220.		
HUMAN RESOURCES ALLOCATED		95,086.	-97,633.	2,547.
INSURANCE	80,746.	66,556.	13,615.	575.
LAB FEES	30,260.	30,260.		
MEMBERSHIPS/SUBSCRIPTIONS	21,168.	6,870.	14,296.	2.
MISCELLANEOUS	22,766.	17,737.	4,654.	375.
PROFESSIONAL FEES	186,810.	163,862.	9,969.	12,979.
PROGRAM EXPENSES	490,687.	488,768.	274.	1,645.
PROPERTY & OTHER TAXES	1,245.		1,245.	
REPAIRS & MAINTENANCE	94,084.	87,337.	4,325.	2,422.
STAFF DEVELOPMENT	31,752.	27,744.	3,701.	307.
SUBCONTRACTOR FEES	7,093.	7,093.		
TRANSPORTATION SERVICE	89,564.	86,661.	2,903.	
UTILITIES	86,090.	77,983.	5,487.	2,620.
TOTAL	\$ 2,406,208.	\$ 2,238,328.	\$ -17,898.	\$ 185,778.

**STATEMENT 4  
FORM 990, PART III  
ORGANIZATION'S PRIMARY EXEMPT PURPOSE**

JEWISH FAMILY SERVICE OF SAN DIEGO

JEWISH FAMILY SERVICE OF SAN DIEGO (JFS) IS A CALIFORNIA NOT-FOR-PROFIT ORGANIZATION THAT WAS FOUNDED IN 1918 BY A CONSORTIUM OF WOMEN'S CLUBS WHO SOUGHT TO ADDRESS THE MYRIAD OF HUMAN NEEDS OF THE TIME. TODAY JFS IS A COMPREHENSIVE SOCIAL SERVICE ORGANIZATION WITH NINE LOCATIONS THROUGHOUT SAN DIEGO COUNTY AND AN OFFICE IN PALM DESERT, SERVING THE COACHELLA VALLEY. FROM ITS EARLY GRASSROOTS ORIGINS, THE AGENCY NOW SERVES OVER 20,000 PEOPLE ANNUALLY. THE MISSION OF JFS IS TO STRENGTHEN THE INDIVIDUAL, ENHANCE THE FAMILY, PROTECT THE VULNERABLE, WITH HUMAN SERVICES BASED ON JEWISH VALUES.

**STATEMENT 5  
FORM 990, PART III, LINE A  
STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS**

DESCRIPTION	GRANTS AND ALLOCATIONS	PROGRAM SERVICE EXPENSES
JFS OPERATES THE FOLLOWING PROGRAMS:		
COUNSELING AND CARE MANAGEMENT: A BROAD BASE OF SERVICES ARE AVAILABLE TO THE COMMUNITY THROUGH THE FOLLOWING PROGRAMS:		
.ADOPTION ALLIANCE OF SAN DIEGO		
.CARING COMMUNITY - LIVING WITH CANCER		
.COUNSELING SERVICES		
.EDUCATION AND OUTREACH FOR JEWS WITH MENTAL HEALTH CONCERNS		
.FOOD PANTRY		
.JEWISH BIGPALS FOR BOYS AND GIRLS		
.PROJECT SARAH (STOP ABUSIVE RELATIONSHIPS AT HOME)		
.REFUGEE RESETTLEMENT AND ACCULTURATION		
.SUPPORTING JEWISH SINGLE PARENTS		
.COMMUNITY CASE MANAGEMENT		
COACHELLA VALLEY SERVICES AND OVERNIGHT SHELTER (CV-SOS): IN PARTNERSHIP WITH JFS OF THE DESERT, THE CV-SOS PROGRAM FEEDS AND HOUSES 12 TO 14 HOMELESS PEOPLE PER NIGHT WITH THE HELP OF SEVEN CHURCHES AND SYNAGOGUES IN THE COACHELLA VALLEY. JFS ALSO MANAGES NIGHTINGALE MANOR, A 45-BED EMERGENCY SHELTER FOR FAMILIES WITH CHILDREN IN PALM SPRINGS.		
HIV SERVICES: THE HIV SERVICES PROGRAM PROVIDES COUNSELING, TESTING, AND EARLY INTERVENTION SERVICES TO PARTICIPANTS OF COUNTY-FUNDED ALCOHOL, DRUG TREATMENT, AND RECOVERY PROGRAMS. THE PROGRAM PROVIDES EDUCATIONAL INFORMATION TO MORE THAN 7,000 INDIVIDUALS ANNUALLY IN AN EFFORT TO PREVENT THE SPREAD OF HIV INFECTION. IN ADDITION, THROUGH THIS PROGRAM JFS OFFERS A FULL ARRAY OF CASH MANAGEMENT SERVICES INCLUDING A BEHAVIOR MANAGEMENT PROGRAM. THE TALKING ABOUT TINA SUPPORT GROUP MEETS WEEKLY FOR HIV-POSITIVE MEN WHO USE METHAMPHETAMINE. THE GOAL IS TO HELP PARTICIPANTS REDUCE AND EVENTUALLY STOP THEIR DRUG USE.		
PARENTING, YOUTH AND SCHOOL-BASED SERVICES:		

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JEWISH FAMILY SERVICE OF SAN DIEGO

95-1644024

STATEMENT 5 (CONTINUED)  
FORM 990, PART III, LINE A  
STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS

DESCRIPTION	GRANTS AND ALLOCATIONS	PROGRAM SERVICE EXPENSES
A BROAD BASE OF SERVICES ARE AVAILABLE TO FAMILIES AND YOUTH IN THE COMMUNITY THROUGH THE FOLLOWING PROGRAMS: .CHAMP (CHILDREN ARE MORE PROTECTED) .FOOTHILLS HIGH SCHOOL TEEN PARENT PROGRAM .MENTORING MOTHERS .PEACEFUL PARENTING (0 - 5 YEARS) AND GREEN PARENTING (6 - 18 YEARS) .PRESCHOOL IN THE PARK .SCHOOL-BASED COUNSELING .WISDOM ALLIANCE .YAD (YOUTH ASSESSMENT AND DEVELOPMENT)		
OLDER ADULT/SENIOR SERVICES: A BROAD BASE OF SERVICES ARE AVAILABLE TO OLDER ADULTS THROUGH THE FOLLOWING OLDER ADULT/SENIOR SERVICE PROGRAMS: .CO-OP (CREATING OPPORTUNITIES FOR OLDER PERSONS) .CARE MANAGEMENT .FOODMOBILE .HEARTFELT HOMES SENIOR PLACEMENT SERVICES .INFORMATION AND REFERRAL .JEWISH HEALING CENTER .JFS FIX-IT SERVICE .RIDES & SMILES .SENIOR NUTRITION .SENIOR WHEELS .SOS - SERVING OLDER HOLOCAUST SURVIVORS PROGRAM .COLLEGE AVENUE SENIOR CENTER .NORTH COUNTY INLAND SENIOR CENTER .UNIVERSITY CITY SENIOR CENTER		9,003,197.
INCLUDES FOREIGN GRANTS: NO		
	\$ 0.	\$ 9,003,197.

STATEMENT 6  
FORM 990, PART IV, LINE 54A  
INVESTMENTS - PUBLICLY TRADED SECURITIES

US TREASURY BILL	MARKET VALUE	\$ 0.
US TREASURY BOND	MARKET VALUE	0.
US TREASURY NOTE	MARKET VALUE	0.
STATE AND MUNICIPAL OBLIGATIONS	VALUATION METHOD	AMOUNT
JEWISH COMM. FOUND. STATE OF ISRAEL BOND	MARKET VALUE	2,000.
	TOTAL \$	2,000.
	PUBLICLY TRADED SECURITIES \$	2,000.



**STATEMENT 7**  
**FORM 990, PART IV, LINE 56**  
**INVESTMENTS - OTHER**

DESCRIPTION OF INVESTMENT	VALUATION METHOD	BOOK VALUE
JEWISH COMMUNITY FOUNDATION POOL A	MARKET VALUE	\$ 1,954,198.
JEWISH COMMUNITY FOUNDATION POOL C	MARKET VALUE	525,724.
JEWISH COMMUNITY FOUNDATION POOL D	MARKET VALUE	8,018,632.
SCHWARTZ TRUST-COAMERICA BANK	COST	162,000.
	<b>TOTAL</b>	<b>\$ 10,660,554.</b>

**STATEMENT 8**  
**FORM 990, PART IV, LINE 57**  
**LAND, BUILDINGS, AND EQUIPMENT**

CATEGORY	BASIS	ACCUM. DEPREC.	BOOK VALUE
AUTOMOBILES / TRANSPORTATION EQUIPMENT	\$ 139,349.	\$ 100,989.	\$ 38,360.
FURNITURE AND FIXTURES	414,524.	146,831.	267,693.
MACHINERY AND EQUIPMENT	459,453.	161,992.	297,461.
BUILDINGS	3,976,665.	251,855.	3,724,810.
IMPROVEMENTS	2,091,994.	130,465.	1,961,529.
LAND	2,023,335.		2,023,335.
<b>TOTAL</b>	<b>\$ 9,105,320.</b>	<b>\$ 792,132.</b>	<b>\$ 8,313,188.</b>

**STATEMENT 9**  
**FORM 990, PART IV, LINE 58**  
**OTHER ASSETS**

BOND ISSUANCE COSTS.....	\$ 131,972.
DEPOSITS.....	15,091.
INVESTMENT IN CARS.....	138,481.
RECEIVABLE FROM CARS.....	80,000.
<b>TOTAL</b>	<b>\$ 365,544.</b>

**STATEMENT 10**  
**FORM 990, PART IV, LINE 64A**  
**TAX-EXEMPT BOND LIABILITIES**

	<u>BALANCE DUE</u>
THIRD PARTY INFORMATION:	COLORADO EDUCATIONAL & CULTURA
ISSUE DATE:	5/01/2006
ORIGINAL ISSUE AMOUNT:	9,000,000.
BOND RETIREMENT DATE:	1/01/2031
OUTSTANDING ISSUE AMOUNT:	
<b>TOTAL</b>	<b>\$ 4,835,000.</b>
	<b>\$ 4,835,000.</b>

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JEWISH FAMILY SERVICE OF SAN DIEGO

95-1644024

STATEMENT 11  
FORM 990, PART IV, LINE 65  
OTHER LIABILITIES

DEFERRED COMPENSATION.....	\$	619,874.
PAYABLE TO CARS.....		77,164.
UNEARNED REVENUE.....		121,623.
TOTAL	\$	<u>818,661.</u>

STATEMENT 12  
FORM 990, PART IV-A, LINE B(4)  
OTHER AMOUNTS

CHANGE IN INVESTMENT IN SUBSIDIARY.....	\$	-73,017.
TOTAL	\$	<u>-73,017.</u>

STATEMENT 13  
FORM 990, PART V-A  
LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

NAME AND ADDRESS	TITLE AND AVERAGE HOURS PER WEEK DEVOTED	COMPEN- SATION	CONTRI- BUTION TO EBP & DC	EXPENSE ACCOUNT/ OTHER
FERN SIEGEL 8804 BALBOA AVENUE SAN DIEGO, CA 92123	IMM PAST PRES 0	\$ 0.	\$ 0.	\$ 0.
RON ZOLLMAN 8804 BALBOA AVENUE SAN DIEGO, CA 92123	PRESIDENT 0	0.	0.	0.
EDWARD J. CARNOT 8804 BALBOA AVENUE SAN DIEGO, CA 92123	TREASURER 0	0.	0.	0.
STEVE LEVINE 8804 BALBOA AVENUE SAN DIEGO, CA 92123	VICE PRESIDENT 0	0.	0.	0.
LOUIS VENER 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	0.	0.	0.
MARSHA BERKSON 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	0.	0.	0.
RABBI JEFF BROWN 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	0.	0.	0.

## STATEMENT 13 (CONTINUED)

## FORM 990, PART V-A

## LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

NAME AND ADDRESS	TITLE AND AVERAGE HOURS PER WEEK DEVOTED	COMPEN- SATION	CONTRI- BUTION TO EBP & DC	EXPENSE ACCOUNT/ OTHER
RONNIE DIAMOND 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	\$ 0.	\$ 0.	\$ 0.
MICHAEL B. ABRAMSON 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	0.	0.	0.
JILL ESSAKOW 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	0.	0.	0.
TED FINKEL 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	0.	0.	0.
JOSEPH J. FISCH 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	0.	0.	0.
LAURA GALINSON 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	0.	0.	0.
JENNIFER KAGNOFF 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	0.	0.	0.
MARCIA HAZAN 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	0.	0.	0.
SUSAN KABBKOFF 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	0.	0.	0.
NADJA KAUDER 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	0.	0.	0.
BARBARA LUBIN 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	0.	0.	0.
MICHAEL LEVINSON 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	0.	0.	0.

CLIENT 06-152

JEWISH FAMILY SERVICE OF SAN DIEGO

95-1644024

11/04/08

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STATEMENT 13 (CONTINUED)  
 FORM 990, PART V-A  
 LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

NAME AND ADDRESS	TITLE AND AVERAGE HOURS PER WEEK DEVOTED	COMPEN- SATION	CONTRI- BUTION TO EBP & DC	EXPENSE ACCOUNT/ OTHER
ELYSE SOLLENDER 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	\$ 0.	\$ 0.	0.
LAWRENCE A. OSTER 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	0.	0.	0.
JERI K. RUBIN 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	0.	0.	0.
SUSAN SHMALO HARRIS 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	0.	0.	0.
JILL STONE 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	0.	0.	0.
CATHY BABIN WEIL 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	0.	0.	0.
ADAM WELLAND 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	0.	0.	0.
GEORGE WISE 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	0.	0.	0.
JILL BORG SPITZER 8804 BALBOA AVENUE SAN DIEGO, CA 92123	CEO 0	245,045.	6,050.	0.
BORIS ZELKIND 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	0.	0.	0.
JUDY FELDMAN 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	0.	0.	0.
ADAM FURMAN 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	0.	0.	0.

## STATEMENT 13 (CONTINUED)

## FORM 990, PART V-A

## LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

NAME AND ADDRESS	TITLE AND AVERAGE HOURS PER WEEK DEVOTED	COMPEN- SATION	CONTRI- BUTION TO EBP & DC	EXPENSE ACCOUNT/ OTHER
ABRAHAM WINEBERG 8804 BALBOA AVENUE SAN DIEGO, CA 92123	DIRECTOR 0	\$ 0.	\$ 0.	\$ 0.
MATTHEW KOSTRINSKY 8804 BALBOA AVENUE SAN DIEGO, CA 92123	VICE PRESIDENT 0	0.	0.	0.
FELICIA MANDELBAUM 8804 BALBOA AVENUE SAN DIEGO, CA 92123	SECRETARY 0	0.	0.	0.
TOTAL		\$ 245,045.	\$ 6,050.	\$ 0.

## STATEMENT 14

## FORM 990, PART VI, LINE 80B

## RELATED ORGANIZATIONS

NAME OF ORGANIZATION	EXEMPT	NONEXEMPT
CHARITABLE AUTO RESOURCES, INC		X
JFS FOUNDATION, LLC	X	
JFS HOLDINGS, LLC	X	

## STATEMENT 15

## FORM 990, PART VIII

## RELATIONSHIP OF ACTIVITIES TO THE ACCOMPLISHMENT OF EXEMPT PURPOSES

LINE #	EXPLANATION OF ACTIVITIES
93A	FEES AND OTHER INCOME RELATED TO PROGRAM SERVICES
93B	PROGRAM REVENUE FOR SERVICES PROVIDED TO CLIENTS INVOLVED IN VARIOUS PROGRAMS.
100	GAIN FROM SALE OF LAND, BUILDING AND EQUIPMENT, NON DEBT FINANCED. PROCEEDS WERE USED TO ACQUIRE NEW LAND AND BUILDING TO FURTHER THE ORGANIZATIONS MISSION AND ENABLE THEM TO PROVIDE SERVICES TO CLIENTS